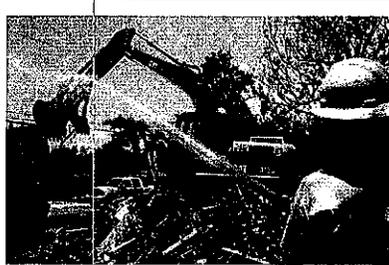


City of Central, LA

Solicitation No: 2016-001

Disaster Street-Clearing Debris Collection, Removal, Processing, Disposal and Management Services

Monday, August 22, 2016 @ 12:00 pm



The data contained in CrowderGulf's Financial Statement portion of this proposal have been submitted in confidence and contain confidential information and such data shall only be disclosed for evaluation purposes, provided that the contract is awarded as a result of or in connection with the submission of this proposal, the City shall have the right to use or disclose the data therein to the extent provided in the contract. This restriction does not limit the City's right to use or disclosed data obtained from any source, including the proposer, without restrictions.

Louisiana License No. 57190

John Ramsay, President & CEO
5435 Business Parkway
Theodore, Alabama 36582
800-992-6207 Phone
251-459-7433 Fax
jramsay@crowdergulf.com
www.crowdergulf.com

CrowderGulf

Disaster Recovery and Debris Management

5435 Business Parkway
Theodore, Alabama 36582

Office: (800) 992-6207
Fax: (251) 459-7433

City of Central
Mayor's Office, City Hall
13421 Hooper Road, Suite 8
Central, LA 70818

August 19, 2016

Re: Solicitation No. 2016-001 for Disaster Street-Clearing Debris Collection, Removal, Processing, Disposal and Management Services

CrowderGulf is pleased to submit the enclosed proposal as a firm offer in response to the RFP referenced above and in accordance with the terms and conditions set forth in that request. CrowderGulf recognizes that an efficient, orderly and safe debris management operation can only be achieved by experience on-site personnel. We can assure the City of Central that our team is available and ready to make the City a priority as our current workload shows no activations in the surrounding area. Our experienced project managers, Nick Pratt and Brian Smallwood have spent the weekend becoming familiar with the City and generating a preliminary operations plan to service the City should we be awarded the contract.

CrowderGulf is a national full-service debris management firm with over forty-seven (47) years experience in helping communities like the City of Central recover from disasters. Having managed successful debris clean-up operations in fifteen (15) states, we have developed one of the most capable recovery management teams in the United States as well as a large cadre of experienced local and regional subcontractors who are also prepared to respond rapidly to the needs of the City/Parish. The completion of **over three hundred (300) disaster recovery projects** and success in removing, reducing and disposing of **over two hundred and thirty million (230,000,000) cubic yards of debris** is testament to our ability to meet the scope of work established by the City. Over the last year, CrowderGulf has managed 7 disaster debris removal projects from floods, including one in March for Ouachita Parish.

The City will find our team fully knowledgeable in all aspects of the requirements outlined in the Solicitation. Our dedicated team members have been involved in all facets of debris clean-up from operational methodology to quality control and FEMA public assistance reimbursements. This is why we can assure the City that CrowderGulf will complete its debris removal, reduction and disposal in a minimum time frame and in an environmentally safe and practical manner. Each team member will be dedicated to the City only and will not manage any other projects. The assigned project managers will also remain with the City from start to finish and not be substituted or moved around.

On Friday we met with Dennis Stewart of Dennis Stewart Equipment Rental, Inc, and discussed the project. Since Dennis is local and currently conducting the debris removal on a temporary basis, we felt it was necessary to reach out to him in hopes of having a local asset on the CrowderGulf recovery team. Our Project Managers, Nick and Brian, have also coordinated with the local landfills to insure a smooth disposal process and negotiate the lowest possible tipping fee for the City.

In addition to studying the existing conditions and searching for local assets, our management team is very familiar with FEMA regulations and working in Louisiana. CrowderGulf employees and FEMA Specialists, Buddy Young and Gary Jones, are former FEMA Region VI Directors (Louisiana) and have vast knowledge and excellent communication skills to provide technical advice and guidance throughout the contract term. Both employees are highly beneficial in coordinating with FEMA and providing guidance to our debris removal crews.

We greatly appreciate the opportunity to submit this proposal and assure you that our professional disaster debris team will exceed the expectations of the City. As the President of CrowderGulf, I have the authority to bind the company in all transactions relative to the award of this RFP. In addition, Ashley Ramsay-Naile, Vice President, also has the authority to bind the company and can be reached by phone at (646) 872-1548 or email aramsay@crowdergulf.com.

Best Regards,

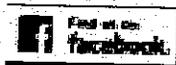


John Ramsay
President and CEO
jramsay@crowdergulf.com

COMPANY CONTACT INFORMATION



CrowderGulf, LLC
Disaster Administration Office
5435 Business Parkway
Theodore, Alabama 36582
Phone: 800-992-6207
Fax: 251-459-7433
aramsay@crowdergulf.com
www.crowdergulf.com



FEIN: 01-0626019
LA License: 57190

President & CEO
John Ramsay
(251) 402-3677 cell

jramsay@crowdergulf.com

Vice President & COO
Ashley Ramsay-Naile
(646) 872-1548 cell

aramsay@crowdergulf.com

Director of Debris Operations
Buddy Young
(940) 597-4252 cell

byoung@crowdergulf.com

Senior Program Documentation Manager
Margaret Wright, Ph.D.
(251) 604-6346 cell

mwright@crowdergulf.com

Project Representative
Brian Smallwood
(251) 581-5789 cell

bsmallwood@crowdergulf.com

Bonding

Bowen, Miclette & Britt of Florida, LLC
Mr. Jim Congelio, Sr.
1715 N. Westshore Blvd., Suite 920
Tampa, FL 33607
813-282-1938

Insurance

Point Clear (Gray Insurance)
Mr. G. B. Taylor
368 Commercial Park Drive
Fairhope, AL 36532
251-990-9050

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MINIMUM QUALIFICATIONS

▪ Office Locations and Key Personnel Responsible for this Project

Primary Office: CrowderGulf, LLC
Disaster Administrative Office
5435 Business Parkway
Theodore, AL 36582

Satellite Offices:

927 Grand Reserve Drive
Davenport, FL 33837

109 Todd Avenue
Laurens, SC 29360

5 Arthur Hills Court
Hilton Head Island, SC 29928

5037 Oak Bend Circle
Denton, TX 76208

Key Personnel: John Ramsay, President and CEO
jramsay@crowdergulf.com

Ashley Ramsay Naile, Vice President and COO
aramsay@crowdergulf.com

Buddy Young, Director of Operations
byoung@crowdergulf.com

Nick Pratt, Project Manager
Npratt@crowdergulf.com

Brian Smallwood, Local Account Rep. & Project Manager
bsmallwood@crowdergulf.com



Evidence of Satisfactory Completion of Disaster Debris Removal in the Past 5 Years at Similar Jurisdictions and the Scope of the Project, Cost and Operational Duration.

■ Past Performance Chart

The chart below contains a partial listing of contracted work accomplished by CrowderGulf as Prime Contractor (unless otherwise stated) for the past 5 years. If CrowderGulf was activated to pre-position for emergency road clearing operations, the word "Push" is listed under the Description of Work. The contracts highlighted in yellow involve stump removal and disposal. Please feel free to contact any of our past clients for references regarding our past performance. A complete past performance list can be made available dating back to Hurricane Frederick in 1979 if requested.

OWNER & TIMELINE	COUNTY	DESCRIPTION OF WORK	PROJECT VALUE	PROJECT CY	POPULATION	CONTRACTING POINT OF CONTACT
2016 Flooding, Tornadoes						
Brazoria County, TX 6/16/2016-Ongoing	Brazoria	Removed & Disposed: C&D Monitored by Tetra Tech - ADMS	\$297,573	18,881	313,166	Steve Rosa, EM Coordinator, 111 E Locust St, Suite 102, Brazoria, TX 77515, 979-864-1801, steverosa@brazoria-county.com
Texas General Land Office (GLO) 6/27/2016-7/8/2016	Brazoria	Removed & Disposed: vegetative debris on the beach area Monitored by Tetra Tech - ADMS	\$397,252	6,394	NA	Vania Ramaekers, Contract Specialist, 512-463-5047, Vania.ramaekers@glo.texas.gov
2016 Flooding, Tornadoes						
Montgomery County, TX 5/3/2016-5/27/2016 FEMA-4269 6/9/2016-7/20/2016 FEMA-4272	Montgomery	Removed & Disposed: (tornado debris & flooding debris) vegetation, C&D, white goods (80), ewaste (113) Monitored by Tetra Tech - ADMS	\$288,408 \$520,549	19,089 39,079	455,746	Craig Doyle, County Judge, 501 N Thompson, Ste 401, Conroe, TX 77301, 936-539-7812, cojudge@mctx.org
Waller County, TX 5/4/2016-5/25/2016 FEMA-4269 6/20/2016-7/19/2016 FEMA- 4272	Waller	Removed & Disposed: C&D Monitored by Tetra Tech - ADMS	\$19,674 \$18,402	1,186 1,183	43,205	Brian Cantrell, EMC, 701 Calvit St, Hempstead, TX 77445, 979-826-8282, b.cantrell@wallercounty.us
2016 LA Flooding						
Ouachita Parish, LA - FEMA-4263 3/30/2016-6/16/2016	Ouachita Parish	Removed & Disposed: vegetation, C&D, white goods (18), e- waste (370), tires (105) Monitored by Volkert	\$397,774	32,161	156,220	Scotty Robinson, Parish President, 301 S Grand St #201, Monroe, LA 71201, 318-355-4260, srobinson@gppj.org
St John the Baptist Parish, LA 2/26/2016-3/6/2016	St John the Baptist Parish	Provided Portable Showers / Event Restrooms for volunteer services that helped the citizens and Parish	\$7,574	Lump Sum	45,221	Travis Perrilloux, Asst Director Homeland Security & Emergency Preparedness, 1801 Airline Hwy W, LaPlace, LA 70068, 985-652-2222, travis.perrilloux@sibparish.com



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OWNER & TIMELINE	COUNTY	DESCRIPTION OF WORK	PROJECT VALUE	PROJECT CY	POPULATION	CONTRACTING POINT OF CONTACT
2016 TX Flooding Newton County, TX (Flooding) 4/7/2016-7/15/2016	Newton	Removed & Disposed: C&D, white goods (418) Monitored by Thompson Consulting - ADMS	\$349,990	37,030	14,445	Olan Bean, Asst EM Director, 409-658-9241
2016 Winter Storm						
Essex County, VA (VPPSA) 3/10/2016-4/13/2016	Essex	Removed & Disposed: vegetation, C&D, stumps (44) Monitored by Arcadis / Rostan - ADMS	\$138,739	16,359	9,989	Reese Peck, County Administrator, 804-445-5528, rpeck@essex-virginia.org Stephen Geissler, VPPSA Exec Director, 757-880-3535, sbgeissler@vppsa.org
2016 Tornado						
Rowlett, TX 2/15/2016-4/20/2016	Dallas, Rockwell	Removed & Disposed: vegetation, C&D, white goods (140), e-waste (49) Monitored by True North - ADMS	\$680,036	70,738	56,199	Jim Proce, Asst. City Manager, 4000 Main St, Rowlett, TX 75088, 972-715- 6113, jproce@rowlett.com
2016 Other Projects Corpus Christi, TX 4/21/2016-5/25/2016	Nueces	Assisting City Maintenance with brush removal and disposal	\$494,444	68,672	307,953	Gilbert Montoya, 361-816-8156, gilbertm@cctexas.com
Glades County, FL 3/14/2016-3/23/2016	Glades	Burn existing pile of debris	\$23,362	11,300	12,884	Angela Snow, Glades Co, 1097 Health Park Dr, Moore Haven, FL 33471, asnow@myglades.com
2015 Tornado						
Friendswood, TX 11/9/2015-11/16/2015	Galveston	Removed & Disposed: vegetation, C&D Monitored by Tetra Tech - ADMS	\$140,516	8,782	35,805	Terry Byrd, Fire Marshall / EM Coordinator, 1600 Whitaker Dr, Friendswood, TX 77546, 281-996-3335, tbyrd@ci.friendswood.tx.us
2015 Storms & Flooding						
South Carolina DOT 10/2015-11/2015	Lexington, Richland	Removed & Disposed: C&D, white goods (278), e-waste (484 + 13,580 Lbs), HHW (28,000 Lbs) Counties: Lexington, Richland Monitored by Thompson - ADMS	\$698,227	33,163	NA	David Cook, SCDOT Maintenance Deputy Director, 955 Park St, Room 324, Columbia, SC 29201, 803-737- 1268, cookdb@sodot.org
2015 Severe Storms, Tornadoes, Straight-line Winds, & Flooding						
Blanco County, TX 6/29/2015-7/12/2015	Blanco	Removed & Disposed: Vegetation, C&D Monitored by Tetra Tech - ADMS	\$48,033	2,495	10,497	Brett Bray, County Judge, 101 East Pecan, Johnson City, TX 78636, 830- 868-7266, cjudge@co.blanco.tx.us



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OWNER & TIMELINE	COUNTY	DESCRIPTION OF WORK	PROJECT VALUE	PROJECT CY	POPULATION	CONTRACTING POINT OF CONTACT
Republic Services, Corpus Christi, TX 7/2015	Nueces	Removed & Disposed: C&D	\$24,392	3,285	NA	Brian Cornelius, Republic Services, 4414 Agnes St, Corpus Christi, TX 78405, Cell 361-876-6006, bcornelius@republicservices.com
2015 Ice Storm						
Raleigh, NC 3/25/2015-4/6/2015	Wake	Removed & Disposed: vegetation	\$208,740	29,820	416,468	Andrew Martin, Asst Dir of SW, 630 Beacon Lake Dr, Raleigh, NC 27610, 919-996-6868, Andrew.Martin@raleighnc.gov
2015 Other Projects						
Corpus Christi, TX 5/2015	Nueces	Removed & Disposed: vegetation	\$203,330	26,406		Gilbert Montoya, 361-816-8156, gilbertm@cclextexas.com
Hitchcock, TX 2/2015	Galveston	Grinding existing debris piles and hauling out mulch to final disposal	\$20,441	4,867		Denise McDaniel, PW Street Superintendent, 8401 Schiro Rd, Hitchcock, TX 77563, 409-986-5591
New Jersey Dept. of Environmental Protection 10/2015	Cape May	Removed & Disposed: houses from navigation waterway displaced by nor'easter - non-asbestos C&D Managed an offloading site	\$219,289	760		Suzanne U. Dietrick, NJ DEP Site Remediation Program, Office of Dredging & Sediment, PO Box 420 Mail Code 401-06C, 401 East State St, Trenton, NJ 08625, p - 609-292-8838 c- 609-439-6673, Suzanne.Dietrick@dep.nj.gov
Orange Beach, AL 4/2015	Baldwin	Demolition of Coastal Arts Center & Asbestos & Abatement of Children Studio	\$24,760	Lump Sum		Tim Tucker, ttucker@cityoforangebeach.com
Orange Beach, AL 4/2015	Baldwin	Dead fish removal and disposal from coastal waters & beaches	\$22,538	Hourly		Tony Kennon, Mayor,
Palm Cove HOA, FL 4/2015-5/2015	Martin	Excavation, cleaning and shaping drainage ditches for proper water flow; Removal of a tree; Construction of rip rap & rebar diverter controlling flooding	\$34,913	Lump Sum		Jeff Murphy, President of Palm Cove HOA, jkm@tampabay.fl.gov
Pensacola, FL 5/2015-Current	Escambia	Emergency Dredging of Bayou Texar in 16 different locations	\$616,900	Lump Sum		Carl Flowers, 850-435-1817, CFlowers@cityofpensacola.com
RBM Contracting Services, LLC 3/2015	Okaloosa	Norman Riley Bridge approach repair at Blackwater River State Forest near Baker, FL	\$24,003	Hourly		Branch McClendon, RBM, 15249 Business Hwy 331, Freeport, FL 32439, 850-835-0217, branchmccclendon@gmail.com
The Nature Conservancy (TNC) 4/2015-5/2015		Forestry mowing and pallet staging	\$25,762	Lump Sum		Judy Haner, Marine & Freshwater Programs Manager, 251-433-1150 ext 103, jhaner@TNC.org



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OWNER & TIMELINE	COUNTY	DESCRIPTION OF WORK	PROJECT VALUE	PROJECT CY	POPULATION	CONTRACTING POINT OF CONTACT
2014 Severe Storms, Flooding & Tornadoes		10 Contracts Activated for Event - 2 DMS Managed for Event	\$3,671,136 Total Event Cost	309,028 Total Event CY		
AL Dept. of Transportation 12/1/2014-12/17/2014	Baldwin	Removed & Disposed: Drift waterway debris in Styx River in Baldwin County, AL	\$79,250	834	NA	Jason Shaw, Bridge Ops Engineer, SW Region, 1701 I-65 W Service Rd N, Mobile, AL 36618-1109, 251-470-8200, shawj@dot.state.al.us
AL DCNR Dept of Conservation & Natural Resources 9/8/2014-10/15/2014	Baldwin	Removed & Disposed: Waterway debris, vegetative, C&D in Baldwin County, AL Monitored by Volkert	\$500,000	1,801	NA	Terry Boyd, Chief of Engineering Section AL Dept of Conservation & Natural Resources, 64 N. Union St, Room 479, Montgomery, AL 36104, 334-242-3836, Terry.Boyd@dcnr.alabama.gov
Baldwin County, AL 5/7/2014-5/17/2014	Baldwin	Removed & Disposed: vegetation	\$12,897	1,066	182,265	Joey Nunnally, Preconstruction Mgr, PW Engineer, 22070 Hwy 59, Central Annex II 3rd & 4th floor, Robertsdale, AL 36567, 251-972-8557, jnunnally@baldwincountyal.gov
Blount County, AL 5/16/2014-7/10/2014	Blount	ACCA Contract Removed & Disposed: vegetation, leaners/hangers (954/512), stumps (86), waterway debris (7,285 CY) Reduced by grinding Monitored by Tetra Tech - ADMS	\$1,401,613	139,628	57,322	Don Roybal, County EMA Dir, 220 Second Ave E, Ste 106, Oneonta, AL 35121, 205-625-4121, ema@co.blount.al.us
DeKalb County, AL 5/21/2014-6/16/2014	DeKalb	ACCA Contract Removed & Disposed: vegetation, leaners/hangers (60), stumps (16)	\$295,320	38,616	71,109	Bobby Ridgeway, EMA Officer, 111 Grand Ave SW Ste 21, Ft Payne, AL 35967, 256-845-8569, bridgeway@dekalbcountyal.us
Escambia County, FL 5/10/2014-5/16/2014	Escambia	Removed & Disposed: C&D, Compacted C&D Monitored by Tetra Tech - ADMS	\$51,654	5,972	297,619	Pat Johnson, SW Dir, 13009 Beaulah Rd, Cantonment, FL 32533, 850-937- 2164, pjohnso@co.escambia.fl.us
Limestone County, AL 5/8/2014-7/9/2014	Limestone	ACCA Contract Removed & Disposed: vegetation, leaners/hangers (974/128), stumps (54) Reduced by burning Monitored by Tetra Tech - ADMS	\$1,184,243	120,817	82,782	Richard Sanders, County Engineer, 310 W. Washington St, Athens, AL 35611, 256-233-6681, richard.sanders@limestonecounty- al.gov
Orange Beach, AL 5/8/2014-5/12/2014	Baldwin	Remove heavy seaweed from 7 miles of beach	\$13,071	Hourly	3,784	Tony Kennon, Mayor, 4099 Orange Beach Blvd, Orange Beach, AL 36561, 251-981-6810, tkennon@cityfororangebeach.com



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Perdido Beach, AL 5/19/2014-5/27/2014	Baldwin	Removed & Disposed: vegetation	\$3,742	294	558	Patsy Parker, Mayor, 9212 CR 97, Perdido Beach, AL 36530, 251-962- 2200, mayor@townofperdidobeach.org
Walton County, FL	Walton	Provided & Operated: Pumps to remove excess storm water	\$129,346	Hourly	55,043	Wilmer Stafford, PW Dir, 117 Montgomery Cir, DeFuniak Springs, FL 32433, 850-892-8108, stwilmer@co.walton.fl.us
2014 Ice Storm: Ulysses						
Greensboro, NC 3/18/2014-5/13/2014	Guilford	Removed & Disposed: vegetation	\$775,739	81,060	269,666	Chris Marriott, Deputy Dir Field Ops, PO Box 3136 Greensboro, NC 27402, 336-373-7612, chris.marriott@greensboro-nc.gov
2014 Ice Storm: Pax		2 Contracts Activated for Event - 3 DMS Managed for Event	\$5,358,824 Total Event Cost	277,501 Total Event CY		
Berkeley County Water & Sanitation, SC 2/16/2014-5/12/2014	Berkeley	Removed & Disposed: vegetation, leaners & hangers (19,102 trees) Reduced by grinding Monitored by Atkins / formerly PBS&J	\$3,381,880	179,382	177,843	Mark R. Schlievert, SW Dir, 212 Oakley Plantation Drive, Moncks Corner, SC 29461, 843-719-2380, mschlievert@bcwsa.com
Dorchester County, SC 2/28/2014-5/1/2014	Dorchester	Removed & Disposed: vegetation, leaners & hangers (389/10,952) Reduced by grinding Monitored by Tetra Tech - ADMS	\$1,976,944	98,119	136,555	Mario Formisano, Dir of Emergency Mgt., 212 Deming Way Suite 3, Summerville, SC 29843 mformisano@dorchestercounty.net
2013 TS Andrea						
Gulf Shores, AL 6/1/2013-6/14/2013	Baldwin	Cleaned the beaches of debris	\$8,029	Hourly	5,044	Mark Acreman, PE City Engineer, PO Box 299, Gulf Shores, AL 36547, 251- 968-1155, macreman@gulfshoresal.gov
2013 Blizzard Nemo						
Charlestown, RI 9/9/2013-4/16/2013	Washington	Removed & Disposed: vegetation, leaners/hangers (6/192) Reduced by grinding Monitored by CDR Maguire	\$34,378	1,499	7,827	Alan Arsenault, Deputy PW Dir, 4540 S County Trail, Charlestown, RI 02813, 401-364-1230, publicwrks@charlestownri.org
2013 Other Projects						
2012 Hurricane Sandy		4 Contracts Activated for Event - 1 DMS Managed for Event	\$57,805,734 Total Event Cost	727,194 Total Event CY		



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OWNER & TIMELINE	COUNTY	DESCRIPTION OF WORK	PROJECT VALUE	PROJECT CY	POPULATION	CONTRACTING POINT OF CONTACT
New Jersey Dept. of Environmental Protection 2/20/13-12/15/13 7/19/2014-9/5/2014		Removed & Disposed: vegetation, C&D, vehicles (4), vessels (232), white goods (41) Utilizing Side Scan Sonar equipment for Pre-Removal & post confirmation Dredging of ship channels throughout the bays & disposed of contaminated sand & screened uncontaminated sand NOAA Grant Project - Waterway debris removal for ineligible debris left by Hurricane Sandy. Monitored by Arcadis - ADMS	\$57,753,129	724,800	8,864,590	Suzanne U. Dietrick, NJ DEP Site Remediation Program, Office of Dredging & Sediment, PO Box 420 Mail Code 401-06C, 401 East State St, Trenton, NJ 08625, p - 609-292-8838 c- 609-439-8673, Suzanne.Dietrick@dep.nj.us
Kitty Hawk, NC 11/13/2012-11/17/2012	Dare	Removed & Disposed: vegetation, C&D	\$31,537	2,394	3,000	Willie Midgett, PW Dir, 965 W Kitty Hawk Rd, Kitty Hawk, NC.27949, 252-261-1367, wmmidgett@kittyhawktown.net
Ft Lauderdale, FL 11/1/2012-11/2/2012	Broward	Removed sand debris from roadways	\$21,068	Hourly	164,578	Albert Carbon (now Hardeep Anand, P.E.), PW Dir, 220 SW 14th Ave #4a, Ft Lauderdale, FL 33312, 954-828-5341, hanand@fortlauderdale.gov
2012 Hurricane Isaac		9 Contracts Activated for Event - 3 DMS Managed for Event	\$2,821,936 Total Event Cost	245,799 Total Event CY		
Biloxi, MS 9/1/2012-10/5/2012	Harrison	Removed & Disposed: vegetation, C&D, abandoned Boat Monitored by True North / formerly Neel-Schaffer Emergency Push	\$289,191	25,001	44,054	A. J. Holloway, Mayor, 140 Lamuese St, 2nd Floor, Biloxi, MS 39630, 228-435-6254, mayor@biloxi.ms.us
Dauphin Island, AL 8/31/2012-1/4/2013	Mobile	Removed & Disposed: (ROW ROE & FHWA) sand for screening & returned to beach Dredge Sand from the canal and screened Repaired streets in different locations Monitored by True North / formerly Neel-Schaffer	\$2,101,210	187,728	1,238	Jeff Collier, Mayor, 1011 Blenville Blvd, Dauphin Island, AL 36528, 251-861-5525, jcollier@townofdauphinisland.org
Ft Myers Beach, FL 9/5/2012-9/17/2012	Lee	Removed debris & provided repairs	\$20,305	Hourly	6,561	Cathie Lewis (now Scott Baker), PW Dir, 2523 Estero Blvd, Ft Myers Beach, FL 33931, 239-765-0202 ext.118, sbaker@fortmyersbeachfl.gov
Key West, FL 8/28/2012-8/31/2012	Monroe	Cleaned the beaches of debris	\$76,683	Hourly	25,478	Scott Fraser, FEMA Coordinator / Floodplain Admin., 626 Josephine Parker Dr, Key West, FL 33040, 305-809-3810, sfraser@cityofkeywest-fl.gov



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Magnolia, MS 9/20/2012-10/15/2012	Pike	Removed & Disposed: vegetation, mulch Reduced by grinding Monitored by True North / formerly Neel-Schaffer	\$20,761	4,650	2,420	Melvin Harris, Mayor, 180 S Cherry St, Magnolia, MS 39652, 601-783-5211, cityofmagnoliams@bellsouth.net
McComb, MS 9/27/2012-10/23/2012	Pike	Removed & Disposed: vegetation, mulch, leaners/hangers Reduced by grinding Monitored by True North / formerly Neel-Schaffer	\$169,965	17,712	13,644	Philip Russell, PW Dir, 115 3 rd St, PO Box 667, McComb, MS 39649, 601- 684-3497, prussell@imccomb-ms.gov
Orange Beach, AL 8/30/2012-9/1/2012	Baldwin	Cleaned the beaches of debris	\$8,265	Hourly	3,784	Nicole Woerner, Coastal Resources Planner, 4101 Orange Beach Blvd, Orange Beach, AL 36561, 251-981- 1063, nwoerner@cityoforangebeach.com
Pascagoula, MS 9/7/2012-9/20/2012	Jackson	Removed & Disposed: vegetation, C&D Provided Generators Monitored by True North / formerly Neel-Schaffer	\$123,910	10,708	23,452	Joseph Huffman, City Mgr, 603 Watts Ave, Pascagoula, MS 39567, 228-938- 6614, jhuffman@cityofpascagoula.com
Walton County, FL 9/1/2012-9/2/2012	Walton	Cleaned the beaches of debris	\$11,646	Hourly	55,043	Major Joseph Preston, Support Svcs & EM Dir, 752 Triple G Rd, DeFuniak Springs, FL 32433, 850-951-4721, jpreston@waltonso.org
2012 Tornado						
Polk County, FL 6/27/2012-7/10/2012	Polk	Removed & Disposed: vegetation	\$18,062	1,464	602,095	Nelson Stiles, P.E., MPA, Capital Projects Mgr, 1011 Jim Keene Blvd, Winter Haven, FL 33880, 863-298- 4238, nelsonstiles@polk-county.net
2012 T. S. Debby		1 Contract Activated for Event - 1 DMS Managed for Event				
Ft Myers Beach, FL 6/28/2012-7/10/2012	Lee	Removed debris & provided repairs	\$31,202	Hourly	6,561	Cathie Lewis (now Scott Baker), PW Dir, 2523 Estero Blvd, Ft Myers Beach, FL 33931, 239-765-0202 ext118, sbaker@fortmyersbeachfl.gov
2012 T. S. Beryl		1 Contract Activated for Event - 1 DMS Managed for Event				
Nassau County, FL 6/11/2012-7/17/2012	Nassau	Removed & Disposed: vegetation Reduced by grinding Cleaned beaches from Seaweed debris	\$92,421	16,576	73,314	Jonathan Page, Co Engineer, 46026 Landfill Rd, Callahan, FL 32011, 904- 491-7330, jpage@nassaucountyfl.com
2011 Hurricane Irene		31 Contracts Activated for Event - 13 DMS Managed for Event	\$14,754,641 Total Event Cost	16,674,037 Total Event CY		



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Chowan County, NC 10/11/2011	Chowan	Ground vegetative debris, transported & spread mulch on location	\$23,665	8,191	14,793	Cordell Palmer, EM Coordinator, 305 W Freemason St, Ste 2300, Edenton, NC 27932, 252-482-8484, cord.palmer@chowanc.gov
Colonial Williamsburg Foundation, VA 10/12/2011-10/23/2011	NA	Removed & Disposed: vegetation, mulch Reduced by grinding	\$9,100	Lump Sum	NA	Rollin Woolley, Contract Administrator, PO Box 2600, Williamsburg, VA 23187, rwoolley@cwv.org
Dare County, NC 9/2/2011-12/6/2011	Dare	Removed & Disposed: vegetation, C&D, ash, HHW (61,260 Lbs), abandoned travel trailers, e-goods (122) Reduced by ACI burning (2 sites) Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$3,590,997	292,738	33,920	Edward Lee Mann, PW Dir, 1018 Driftwood Dr, Manteo, NC 27954, 252-475-5880, edwardlee@darenc.com
Duck, NC 9/2/2011-10/1/2011	Dare	Removed & Disposed: vegetation, C&D, ash Reduced by ACI burn Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$62,738	3,138	520	Chris Layton, Town Mgr, 1240 Duck Rd, Ste 106, Duck, NC 27949, 252-255-1234, clayton@townofduck.com
Edenton, NC 9/2/2011-10/10/2011	Chowan	Removed & Disposed: vegetation, mulch Reduced by grinding Ground vegetative debris hauled by Town	\$65,573	13,917	4,966	Anne-Marie Knighton, Town Mgr, 400 S Broad St, Edenton, NC 27932, 252-482-7352, anne-marie.knighton@cedenton.nc.gov
Edgecombe County, NC 9/14/2011-11/4/2011	Edgecombe	Removed & Disposed: vegetation, C&D, mulch, leaners/hangers Reduced by grinding Towns of Tarboro, Maccelsfield, Princeville, Pinetops, Speed	\$1,519,737	70,296	56,552	Dee Waters, Purchasing Mgr, 201 St Andrews St, Ste 205, Tarboro, NC 27886, 252-641-7888, dee.waters@co.edgecombe.nc.us
Jacksonville, NC 9/12/2011-10/7/2011	Onslow	Removed & Disposed and disposed of vegetative debris	\$351,594	54,081	70,145	Ron Massey, Deputy City Mgr, 815 New Bridge St, Jacksonville, NC 28541, 910-938-5220, rmassey@ci.jacksonville.nc.us
James City County, VA (VPPSA) 9/2011-12/2011	James City	Removed & Disposed: vegetation, leaners/hangers (78/1), stumps (16 CY) Reduced by grinding Monitored by Arcadis	\$1,879,198	211,553	67,000	John Horne, General Svcs Dir, 113 Tewning Rd, Williamsburg, VA 23188, 757-259-4127, john.horne@jamescitycountyva.gov
Kill Devil Hills, NC 9/6/2011-10/4/2011	Dare	Removed & Disposed: vegetative, C&D, ash Reduced by ACI burning Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$188,899	24,949	5,897	Jim Hill, SW Superintendent, 1204 Jolly Pond Rd, Yorktown, VA 23188, 757-565-0971, jhill@james-city.va.us Steve Albright, Asst Public Svcs Dir, 107 Town Hall Dr, Kill Devil Hills, NC 27948, 252-480-4080, steve@kdhinc.com



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Kitty Hawk, NC 9/5/2011-10/3/2011	Dare	Removed & Disposed: vegetation, C&D, ash Reduced by ACI burning Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$171,320	22,555	3,000	Willie Midgett, PW Dir, 965 W Kitty Hawk Rd, Kitty Hawk, NC 27949, 252-261-1367, wmidgett@kittyhawktown.net
Manteo, NC 9/5/2011-10/13/2011	Dare	Removed & Disposed: vegetation, C&D, ash Reduced by ACI burning Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$48,419	6,375	6,375	Kermit Skinner Jr. MPA AICP, Town Mgr, 407 Budleigh St, Manteo, NC 27954, 252-473-2133, skinner@townofmanteo.com
Nags Head, NC 9/14/2011-10/29/2011	Dare	Removed & Disposed: vegetation, C&D, ash Reduced by ACI burning Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$40,052	5,269	2,700	Dave Clark, P.E., PW Dir, 2200 Lark Ave, Nags Head, NC 27959, 252-449-4203, dclark@TownofNagsHead.net
Nash County Health Dept, NC 12/2/2011	Nash	Reduced vegetative debris (LS Agreement)	\$262,849	93,648	NA	Bill Hill, Health Dir, 214 S Barnes St, Nashville, NC 27856, 252-459-9819, william.hill@nashcountync.gov
North Carolina Dept of Transportation 7 Contracts 9/9/2011-10/22/2011	Currituck, Bertie, Perquimans, Washington, Pasquotank, Dare, Camden, Gates, Northampton, Hertford, Chowan, Hyde, Tyrrell,	Removed & Disposed: vegetation, stumps - on NCDOT Rds only Reduced by grinding Counties of Currituck, Bertie, Perquimans, Washington, Pasquotank, Dare, Camden, Gates, Northampton, Hertford, Chowan, Hyde, Tyrrell, Monitored by Sepi	\$582,903	106,517	24,409	Gretchen Byrum, District Engineer, 1929 N Road St, Elizabeth City, NC 27909, 252-321-4737, gabyrum@ncdot.gov Jerry Jennings, Division Engineer, 113 Airport Dr, Edenton, NC 27932, 252-482-7977, jjennings@ncdot.gov
Newport News, VA 9/1/2011-10/19/2011	Newport News, VA	Removed & Disposed: (ROW, Parks) vegetation, C&D, mulch, leaners /hangers (31/6), stumps (3) Reduced by grinding Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$1,065,377	97,421	180,719	Tim Shockley, SW Administrator, 513 Oyster Point Rd, Newport News, VA 23602, 757-269-2852, tshockley@nngov.com
Northampton County, NC 9/6/2011-11/2/2011	Northampton	Ground vegetative debris at County Landfill	\$67,500	25,000	22,086	Billy Martin, PW Dir, PO Box 68, Jackson, NC 27485, 252-534-6341 ext.307, billy.martin@nhcnc.net
Onslow County, NC 8/31/2011-11/9/2011	Onslow	Removed & Disposed: vegetation, C&D, ash Reduced by ACI burning Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$375,815	146,419	177,772	Scott Bost, SW Dir, 415 Meadowview Rd, Jacksonville, NC 28540, 910-989-2107, scott_bost@onslowcountync.gov



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Richlands, NC 9/6/2011-10/5/2011	Onslow	Removed & Disposed: vegetation, C&D, ash Reduced by ACI burning Monitored by SAIC, aka Tetra Tech, BDR, Leidos	\$32,741	5,038	928	Gregg Whitehead, Town Administrator, 302 S Wilmington St, Richlands, NC 28574, 910-324-3301, richlandsnc@embargmail.com
Robersonville, NC 9/6/2011-10/3/2011	Martin	Removed & Disposed: vegetation, C&D	\$52,312	6,001	1,537	Libby Jenkins, Town Mgr, 114 S Main St, Robersonville, NC 27871, 252-508- 0311, lwjenkins@suddenlinkmail.com
Rocky Mount, NC 9/7/2011-11/3/2011	Edgecombe	Removed & Disposed: vegetation, C&D, mulch Reduced by grinding Removed debris from City owned properties	\$2,971,515	319,887	57,477	Jonathan Boone, PW Dir, 331 S Franklin St, Rocky Mount, NC 27802, 252-972-1299, jonathan.boone@rockymountnc.gov
Seaboard, NC	Northampton	Ground vegetative debris & spread on site	\$6,500	Lump Sum	695	Mayor Bobbie Moss, 120 Clay St, Seaboard, NC 27876, 252-589-5061
Williamsburg, VA (VPPSA) 9/9/2011-9/19/2011	Williamsburg, VA	Removed & Disposed: vegetation Reduced by grinding Monitored by Arcadis	\$182,581	17,482	14,068	Dan Clayton, PW Dir, 401 Lafayette St, Williamsburg, VA 23185, 757-220- 6140, dclayton@williamsburgva.gov
Williamston, NC 9/3/2011-9/10/2011	Martin	Removed & Disposed: vegetation, C&D	\$129,325	16,174	5,511	Brent Kanipe, Planning & Development Dir, PO Box 506, Williamston, NC 27892, 252-792-5142 ext.227, rbkanipe@yahoo.com
Wilson, NC 9/2/2011-9/30/2011	Wilson	Removed & Disposed: vegetation, C&D	\$382,942	51,040	49,167	Deborah Boyette, Assistant Public Srvc Dir, 1800 Herring Ave, Wilson, NC 27894, 252-399-2464, dboyette@wilsonnc.org
York County, VA (VPPSA) 9/6/2011-11/2/2011	York	Removed & Disposed: vegetation, C&D, mulch, ash, leaners/hangers (4/1) Reduced by grinding & ACI burning Monitored by Arcadis	\$690,989	76,448	65,464	Frank Hedspeth, SW Mgr, 145 Goodwin Neck Rd, Yorktown, VA 23692, 757-890-3780, hedspethf@yorkcounty.gov
2011 Tornado		3 Contracts Activated for Event - 3 DMS Managed for Event	\$6,077,718 Total Event Cost	529,614 Total Event CY		
Waste Corporation of American (WCA) in Joplin, MO 6/2011-7/2011	Jasper	Developed and managed Debris Management Site (DMS) Removed & Disposed: crushed C&D, concrete, mulch Reduced C&D by crushing & vegetative by grinding	\$1,024,780	54,770	NA	Kevin O'Brien, Regional VP of Waste Corp. of America (WCA), 2211 W Bennett St, Springfield, MO 65807, 417-851-1951, kobrien@wcamerica.com



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USACE mission assigned contract Joplin, MO 7/2011-8/2011	Jasper	Developed and managed Debris Management Site (DMS) Removed & Disposed: mulch Reduced debris by grinding Partnered Local Minority Co. - Jeff Asbell	\$1,749,463	161,424	NA	Brian Shay, USACE-COTR, 571-305-3706, Brian.n.shay@usace.army.mil
USACE mission assigned contract CrowderGulf Prime sub for Phillips & Jordan in Walker County, AL 5/2011-8/2011	Walker	Sub for Phillips & Jordan Removed & Disposed: vegetation, C&D, ash, leaners/hangers (1,775/2,107), stumps (448) Reduced by grinding	\$3,303,475	313,420	NA	Clint Stephens, Phillips & Jordan, PO Drawer 604, Robbinsville, NC 28771, 828-479-3371, clints@pandj.com
2010 BP Oil Spill Response						
BP Oil Exploration & Production 3/4/2011-2/14/2012	Mobile, Baldwin	Provided OSRO (Oil Spill Response Organization) Services Provided maintenance cleanup on all AL beaches & State Park - On shore & Near Shore Response Emergency closure of Little Lagoon Pass in Gulf Shores Boom Anchor and Removal program - Utilizing Side Scan Sonar equipment.	\$26,004,441	All Alabama Beaches Lump Sum & Hourly	NA	Jeremiah Jefferies, AL Ops Mgr, 251- 518-1334, jeremiah.jefferies@bp.com Bethany Jackson, Division Superintendent - Mobile Co, AL 270- 399-0977, bethany.jackson@obriensrm.com
O'Brien's Response Management / SEACOR Management / BP Oil Exploration & Production 5/2010-3/3/2011	Mobile, Baldwin	Provided OSRO (Oil Spill Response Organization) Services Provided maintenance cleanup on all AL beaches & State Park - On shore & Near Shore Response Excavated and screened sand in Gulf Shores, AL Baldwin County Only - 21.18 mi of beach cleaned, 2,452,000 lbs of hydrocarbon removed, 3 billion lbs of sand sifted. Gabion basket removal (Ft. Morgan & Dauphin Island) Sub for O'Brien's	\$96,214,448	All Alabama Beaches Lump Sum & Hourly	NA	Bob Anderson, Project Mgr, 714-222- 9922-cell, robert.landerson@obriensrm.com Duane Miller, Consulting & Response Mgr, 251-716-1620-cell, duane.miller@obriensrm.com
Orange Beach, AL 7/6/2010-8/20/2010	Baldwin	Provided debris clearance, sand reclamation & hazardous materials extraction	\$664,326	Hourly	3,784	Nicole Woerner, Coastal Resources Planner, 4101 Orange Beach Blvd, Orange Beach, AL 36561, 251-981- 1063, nwoerner@cityoforangebeach.com
Baldwin County, AL 5/19/2010-7/12/2010	Baldwin	Implemented proactive measures to contain oil spill by providing & installing containment & absorbent boom along the Coastal Waters of Baldwin County	\$4,280,107	Lump Sum	182,265	Joey Nunnally, Preconstruction Mgr, PW Engineer, 22070 Hwy 59, Central Annex II 3rd & 4th floor, Robertsdale, AL 36567, 251-972-8557, jnunnally@baldwincountyal.gov
Dauphin Island, AL 6/1/2010-7/21/2010	Mobile	Built an additional sand berm for protection per BP Grant Planted Sea Oats	\$2,235,000	3 Miles of Beaches	1,238	Jeff Collier, Mayor, 1011 Bienville Blvd, Dauphin Island, AL 36528, 251- 861-5525, jcollier@townofdauphinisland.org



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2009 Ice Storm						
Owensboro, KY 2/25/2009-3/25/2009	Davies	Removed & Disposed: vegetation, C&D Reduced by burning	\$1,002,056	69,264	57,265	Tony Cecil, City Ops Mgr, 270-929-4188, ceciltg@owensboro.org
2009 Tropical Storm Ida						
Dauphin Island, AL 11/2/2009-4/12/2010	Mobile	Emergency Push Sand screening & beach reclamation services	\$922,471	77,127	1,238	Jeff Collier, Mayor, 1011 Bienville Blvd, Dauphin Island, AL 36528, 251-861-5525, jcollier@townofdauphinisland.org
2008 Hurricane Gustav		3 Contracts Activated for Event	\$754,488 Total Event Cost	78,199 Total Event CY		
Assumption Parish, LA 9/16/2008-10/28/2008	Assumption	Removed & Disposed: vegetation, C&D	\$418,365	54,130	23,388	Niki Mills, Assumption Parish Police Jury, 141 Hwy 1008, Napoleonville, LA 70390, 985-369-7742, nakeithamills@assumptionla.com
Dauphin Island, AL 9/4/2008-9/10/2008	Mobile	Emergency Push	\$53,313	Hourly	1,238	Jeff Collier, Mayor, 1011 Bienville Blvd, Dauphin Island, AL 36528, 251-861-5525, jcollier@townofdauphinisland.org
Biloxi, MS 9/5/2008-10/18/2008	Harrison	Removed & Disposed: (ROW & FHWA) vegetation, C&D Monitored by Neel-Schaffer / now True North	\$282,810	24,069	44,054	A. J. Holloway, Mayor, 140 Lamuese Street 2nd Floor, Biloxi, MS 39630, 228-435-6254, mayor@biloxi.ms.us
2008 Hurricane Ike		36 Contracts Activated for Event - 27 DMS Managed for Event	\$178,318,426 Total Event Cost	16,933,904 Total Event CY		
Alvin, TX 9/18/2008-12/18/2008	Brazoria	Removed & Disposed: vegetation, C&D, mulch Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$2,485,571	223,966	24,500	David Kocurek (now Brian Smith), Public Svcs Dir, 1100 W Hwy 6, Alvin, TX 77511, 281-388-4315, bsmith@psf.cityofalvin.com
Angleton, TX 9/19/2008-10/28/2008	Brazoria	Removed & Disposed: vegetation, C&D, ash Reduced by burning Provided: vacuum trucks Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$999,317	79,163	18,310	Lt Mike Jones, EM Coordinator, 979-849-2383, mjones@angletonpd.net
Bayou Vista, TX 9/23/2008-10/29/2008	Galveston	Removed & Disposed: vegetation, C&D, white goods Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$798,580	41,602	1,665	Chief Ed Lucas (now Larry Whittington), Police Chief, 2929 Hwy 6, Bayou Vista, TX 77563, 409-935-0449, chief@bayouvista.us



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Beaumont, TX 9/19/2008-4/15/2009	Jefferson	Removed & Disposed: vegetation, C&D, mulch, stumps, leaners/hangers, white goods, e-goods Reduced by grinding Provided Generators Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, akaLeidos, SAIC	\$11,948,522	988,690	118,296	Kyle Hayes, City Mgr, 801 Main, Ste 300, Beaumont, TX 77701, 409-880-3770, khayes@cl.beaumont.tx.us
Brazoria County, TX 9/18/2008-11/13/2008	Brazoria	Operated & managed 4 burn sites, disposed of ash at final disposal	\$254,205	93,474	313,166	Steve Rosa, EM Coordinator, 111 E Locust St, Brazoria, TX 77515, 979-864-1801, steverosa@brazoria-county.com
Brookside Village, TX 9/20/2008-10/27/2008	Brazoria	Removed & Disposed: vegetation, C&D, mulch Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, akaLeidos, SAIC	\$339,243	29,332	1,960	Buck Stevens, 6243 Brookside Rd, Brookside Village, TX 77581, 281-546-9667, buckstevens@gmail.com
Calcasieu Parish, LA 9/30/2008-10/23/2008	Calcasieu	Removed & Disposed: vegetation, C&D	\$78,350	7,891	192,768	Alan Wainwright, PW Ops Mgr, 1015 Pithon St, Lake Charles, LA 70602, 337-721-3700, awainwright@cpbj.net
Chambers County, TX 3/5/2009-8/27/2009	Chambers	Removed & Disposed: (ROW & ROE) vegetation, C&D, mulch, leaners/hangers	\$290,623	27,164	28,771	CW Parker, 104 S Main, Anahuac, TX 77514, 409-267-4623, cw.parker@yahoo.com
Clear Lake Shores, TX 9/19/2008-10/7/2008	Galveston	Removed & Disposed: vegetation, C&D, mulch, leaners/hangers, salt water kill trees, white goods Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, akaLeidos, SAIC	\$633,545	31,465	1,063	Paul Shelley (now George Jones), City Administrator, 1006 S Shore Dr, Clear Lake Shores, TX 77565, 281-334-2799, gjones@clearlakeshores-tx.gov
Clute, TX 9/21/2008-10/17/2008	Brazoria	Removed & Disposed: vegetation, C&D Reduced by burning Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, akaLeidos, SAIC	\$202,393	16,565	11,211	Mark Wicker, Police Chief/ EMC, 104 E Main St, Clute, TX 77531, 979-265-6194 ext. 114, mwicker@clutepd.com
Dauphin Island, AL 9/15/2008-3/13/2009	Mobile	Emergency Push Sand screening & beach restoration, sand fence replacement; Drainage ditch excavation, road & damaged parking lot reconstruction Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, akaLeidos, SAIC	\$3,245,527	210,520	1,238	Jeff Collier, Mayor, 1011 Bienville Blvd, Dauphin Island, AL 36528, 251-861-5525, jcollier@townofdauphinisland.org
Deer Park, TX 9/17/2008-10/4/2008	Harris	Removed & Disposed: vegetation, C&D, mulch Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, akaLeidos, SAIC	\$571,213	54,722	32,010	Ron Crabtree (now James Stokes), City Mgr, 710 E San Augustine, Deer Park, TX 77536, 281-478-7246, rstokes@deerparktx.org



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Dickinson, TX 9/10/2008-2/3/2009	Galveston	Removed & Disposed: vegetation, C&D, white goods, canal debris Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$2,309,107	217,088	18,680	Captain Steve Krone, Em Ops Dir, 4000 Liggio, Dickinson, TX 77539, 281-337-6308, skrone@ci.dickinson.tx.us
Freeport, TX 9/23/2008-10/28/2008	Brazoria	Removed & Disposed: vegetation, C&D, ash Reduced by burning Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$208,215	17,411	12,708	Gary Beverly (now Jeff Pynes), City Mgr, 200 W 2 nd St, Freeport, TX 77541, 979-233-3526, jpynes@freeport.tx.us
Friendswood, TX 9/16/2008-1/13/2009	Galveston	Removed & Disposed: vegetation, C&D Provided Generators Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$4,054,033	482,978	35,805	Terry Byrd, EMC, Fire Marshall, 1600 Whitaker Dr, Friendswood, TX 77546, 281-996-3335, tbyrd@ci.friendswood.tx.us
Galveston County, TX 9/2010-9/29/2012	Galveston	Demo Services for Buyout Program Demolition of individual lots as result of Hurricane Ike Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$1,722,644	70,000	291,309	Garret Foskit, Nuisance Abatement Officer, 1620 Gill Rd, Dickinson, TX 77539, 409-766-4509, garret.foskit@co.galveston.tx.us
Galveston County, TX (Galveston County Mainland & Bolivar Peninsula) 9/18/2008-9/12/2009	Galveston	Removed & Disposed: (ROW, ROE & canal) vegetation, wet debris, C&D, mulch, leaners/hangers, dead trees killed by the salt water surge, white goods, e-goods, abandoned vehicles, tires Reduced by grinding & burning Removed debris from 25 mi of protection levee & 5 mi from ship channel protection dike; Levee debris removal; Debris removed from eligible parks, cemeteries & schools Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$84,145,785	3,871,319	291,309	Connie Nicholson, Community Svcs Dir, 722 Moody, Galveston, TX 77539, 409-770-5543, connie.nicholson@co.galveston.tx.us
Galveston County Municipal Utility District 12 (MUD 12) 2/24/2009-3/19/2009	Galveston	Removed & Disposed: Canal debris	\$76,236	693	NA	Pat Doyle (now Ryan Dennard), Co Commissioner Precinct 1, 722 Moody, 1 st Floor, Galveston, TX 77550, 409- 770-5474, Ryan.Dennard@co.galveston.tx.us
Jefferson County, TX 9/20/2008-2/9/2009	Jefferson	Removed & Disposed: (ROW & ROE) vegetation, C&D, mulch, leaners/hangers, stumps, white goods Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$1,275,233	93,263	252,237	Sharon Ballard, Secretary to Board, 2929 Hwy 6, Ste 300, Bayou Vista, TX 77563, 409-935- 6111, rmud12@comcast.net



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OWNER & TIMELINE	COUNTY	DESCRIPTION OF WORK	PROJECT VALUE	PROJECT CY	POPULATION	CONTRACTING POINT OF CONTACT
Kemah, TX 9/20/2008-8/14/2009	Galveston	Removed & Disposed: (ROW & ROE) vegetation, C&D, mulch, white goods Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$1,562,035	96,633	1,773	R. W. Kerber, EMC / City Administrator, 140 Hwy 1476, Kemah, TX 77565, 281-334-1611, rkerber@kemah-tx.com
Lake Charles, LA 9/18/2008-10/17/2008	Calcasieu	Removed & Disposed: vegetation, C&D	\$150,000	15,636	71,993	Mister Edwards, PW Dir, 4331 E Broad St, Lake Charles, LA 70615, 337-491-1308, medwards@cityoflc.us
LaMarque, TX 9/22/2008-1/21/2009	Galveston	Removed & Disposed: vegetation, C&D, mulch, leaners/hangers, white goods Reduced by grinding NRCS Project (12/15/2009-2/23/2010) tree removal from Highland Bayou utilizing Side Scan Sonar Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$1,875,469	126,320	13,682	Todd Zacherl (now Gerald Grimm), Fire Chief, 111 Bayou Rd, LaMarque, TX 77561, 409-938-9261, g.grimm@ci.la-marque.tx.us
League City, TX 9/18/2008-1/10/2009	Galveston	Removed & Disposed: vegetation, C&D, mulch, leaners/hangers, white goods Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$4,108,866	335,140	45,444	Denny Holt (now Bruce "Chip" Merrick Mahan), EMC, 601 2nd St, League City, TX 77573, 281-554-1300, chip.merrick@leaguecity.com
Manvel, TX 9/20/2008-11/5/2008	Brazoria	Removed & Disposed: vegetation, C&D, mulch Reduced by grinding Provided Generators & Vacuum Trucks Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$365,500	35,508	7,160	Jay White, PW Dir, 20025 Hwy 6, Manvel, TX 77578, 281-585-4997, jwhite@cityofmanvel.com
Montgomery County, TX 9/18/2008-12/7/2008	Montgomery	Removed & Disposed: vegetation, C&D, compacted C&D, mulch, leaners/hangers, stumps Reduced by grinding, burning & C&D compacting (7 Sites) Restorations of Athletic Fields & Parking lots Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$16,323,086	1,087,991	455,746	Nicky Kelly, Deputy EMC, 9472 Airport Rd, Conroe, TX 77303, 936-523-3901, Nicky.Kelly@mctx.org
Owensboro, KY 9/20/2008-10/17/2008	Daviess	Removed & Disposed: (ROW & citizen sites) vegetation, C&D Reduced by burning	\$780,192	75,395	57,265	Tony Cecil, City Ops Mgr, 270-929-4188, cecilg@owensboro.org
Pearland, TX 9/18/2008-1/23/2009	Brazoria	Removed & Disposed: vegetation, C&D, mulch Reduced by burning & grinding Provided Vacuum Trucks Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$4,638,531	392,947	91,252	Bill Eisen, (now Clay Pearson) City Mgr, 3519 Liberty Dr, Pearland, TX 77581, 281-652-1663, cpearson@pearlandtx.gov



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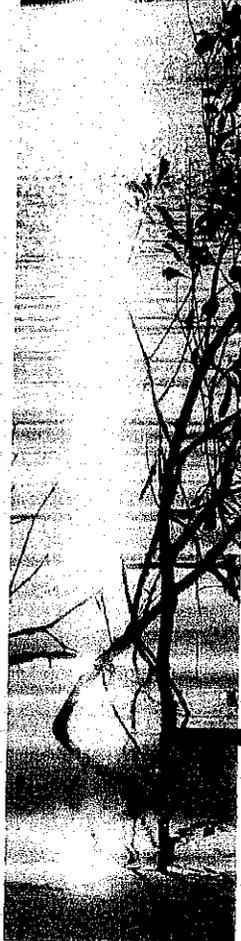
OWNER & TIMELINE	COUNTY	DESCRIPTION OF WORK	PROJECT VALUE	PROJECT CY	POPULATION	CONTRACTING POINT OF CONTACT
Santa Fe, TX 9/20/2008-10/26/2008	Galveston	Removed & Disposed: vegetation, C&D Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$996,034	120,731	12,222	Barry Cook, (now Kenneth Campbell) EMC Police Chief / Public Safety, P. O. Box 950, Santa Fe, TX 77510-0950, 409-925-3092, kenneth@ci.santa-fe.tx.us
Sulphur, LA 11/5/2008-11/7/2008	Calcasieu	Removed & Disposed: C&D debris direct to final disposal	\$6,082	640	22,512	Mayor LeLeux, (now Christopher Duncan), 101 N Huntington St, Sulphur, LA 70663, 337-527-4500, mayorsoffice@sulphur.org
Texas City, TX 9/22/2008-10/27/2008	Galveston	Removed & Disposed: vegetation, C&D, dike (wet debris) Reduced by burning Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$3,578,002	210,404	45,099	Bruce Clawson, Em Mgr, 1801 9th Ave N, Texas City, TX 77592, 409-643-5840, bclawson@texas-city-tx.org
Texas GLO - General Land Office 12/18/2008-2/15/2010	Galveston	Contract # 09-135-000-3564, 12/18/2008-4/15/2009 Removed & Disposed: sand Cleaned & restored beaches Contract # 09-152-000-3591, 2/20/2009-2/15/2010 Removed & Disposed of marine debris & sunken vessels from Gulf & Bay Waters utilizing Side Scan Sonar	\$27,167,674	7,824,258	NA	Ben Au, Architect Dir, Const Svcs, 1700 N Congress Ave, Austin, TX 78701, 512-463-6293, benjamin.au@dot.state.tx.us John Gillen, Dir Coastal Assistance, 512-936-2239, john.gillen@dot.state.tx.us
Tiki Island, TX 9/20/2008-3/23/2009	Galveston	Removed & Disposed: vegetation, C&D, white goods, canal debris by Side Scan Sonar Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$917,649	39,225	968	Tim Cullather, Em Mgmt, 802 Tiki Dr, Tiki Island, TX 77554, 409-938-4932
Webster, TX 9/18/2008-10/1/2008	Harris	Removed & Disposed: vegetation, C&D, mulch Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$187,227	13,220	9,083	Shannon Hicks, PW Dir, 855 Magnolia Ave, Webster, TX 77598, 281-316-3707, shicks@cityofwebster.com
Westlake, LA 9/29/2008-10/6/2008	Calcasieu	Removed & Disposed: vegetation, C&D	\$23,737	2,550	4,668	Dan Cupit, (now Bob Hardey) Mayor, 1001 Mulberry St, West Lake, LA 70669, 337-433-0691
2008 T.S. Fay		3 Contracts Activated for Event - 1 DWS Managed for Event	\$331,745 Total Event Cost	16,620 Total Event CY		



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Brevard County, FL 9/1/2008-9/16/2008	Brevard	Removed & Disposed: vegetation, C&D	\$282,810	13,796	543,376	Leslie Rothing, Purchasing Mgr, 2725 Judge Fran Jamieson Way, Bldg A, Ste 118, Viera, FL 32940, 321-617- 7390, Leslie.Rothing@brevardcounty.us
Leon County, FL 9/8/2008-9/14/2008	Leon	Removed & Disposed: vegetation, C&D Reduced by grinding Monitored by Beck Disaster Relief (BDR) / now Tetra Tech, aka Leidos, SAIC	\$36,533	2,824	275,487	Leigh Root Davis (now Roshanda Bradley), Assist. PW Dir, 2280 Miccosukee Rd, Tallahassee, FL 32308, 850-606-1542, bradleyr@leoncountvfl.gov
Tallahassee, FL 8/23/2008-8/24/2008	Leon	Emergency Push	\$12,402	Hourly	181,376	John Gonzales, Superintendent of Streets & Drainage Division, 300 S Adams St, Tallahassee, FL 32301- 1731, john.gonzales@talgov.com

1. Project Understanding



A. QUALIFICATIONS AND EXPERIENCE

1. CrowderGulf Project Understanding

➤ Over Forty-Five Years of Debris Management Experience

CrowderGulf's owners, John and Woodie Ramsay, joined forces with local contractors in 1969 to clean up Biloxi and much of the Mississippi Gulf Coast after Hurricane Camille. The business continued to grow and in 1984, they began doing business as Gulf Equipment Corporation, an Alabama General Contractor licensed in seven Southeastern states. Based on the work generated, John and Woodie developed three divisions in Gulf Equipment: tower erection, construction, and disaster management.

In 2002, CrowderGulf was formally created by the Ramsay brothers as an independent disaster management company. During the last four and a half decades, CrowderGulf has managed over **300 disaster recovery projects in 15 states and has successfully removed, reduced and disposed of over 230 million cubic yards of debris**. CrowderGulf's current and past performance, as highlighted in this proposal, demonstrates our expertise in successfully completing multiple contracts simultaneously, regardless of their locations or the amount of damage.

CrowderGulf has encountered and successfully handled everything within the City's Scope of Work identified in this RFP. CrowderGulf will meet all program standards as delineated in FEMA's Public Assistance Program and Policy Guide. We are committed to completing every project in a minimum amount of time and in a safe, orderly, and practical manner. CrowderGulf contracts have involved disaster debris work in all eligible areas identified in FEMA's Public Assistance Program, Category A. The confidence that we can deliver services to the City effectively and efficiently is bred from our past successes.

All disaster management work is completed in full regulatory compliance with all agencies involved in disaster recovery, including the Federal Emergency Management Agency (FEMA), the Federal Highway Administration (FHWA), the Environmental Protection Agency (EPA), the United States Coast Guard (USCG), the United States Army Corps of Engineers (USACE), the Louisiana Department of Environmental Quality, the Louisiana Department of Health and Hospitals, and the Louisiana Department of Transportation and Development. This commitment to regulatory detail has earned CrowderGulf a reputation as a company of integrity, dependability and reliability.

CrowderGulf is committed to working as a team with City personnel to facilitate the pre-planning that will assure a smooth debris removal operation in the event of a disaster. We can assist in preparing and updating Debris Management, Emergency Operations and Mitigation Plans. In addition, CrowderGulf will provide preparedness training designed specifically to meet the needs of the City. **Our training and technical advice is provided free of charge throughout the contract term.**

The CrowderGulf Staff is dedicated to providing the City of Central with priority service, quality performance and expert on-site management. The combination of CrowderGulf's human resources, extensive equipment inventory, financial capacity and experienced subcontracting teams, allow the company to honor all contractual commitments with dispatch and efficiency, regardless of geographic location or size of disaster. The depth of these integrated components will also allow CrowderGulf to respond to those special needs of the City that may not have been considered in the pre-event contract.

"The County of York has worked with CrowderGulf on three different storm events. On all three events CrowderGulf's professionalism, responsiveness, and attention to detail was outstanding! As a Manager, I could not have asked for any more support than they provided to us during these events."

*Frank Hedspeth, Waste Services
Manager
County of York, VA*



➤ **City of Central Corporate Team Members**

CrowderGulf's Personnel Resources

CrowderGulf Disaster Management brings a responsible and experienced organization to partner with the City of Central. Our Disaster Response Program and Project Management Organization reflects CrowderGulf's ability to effectively and efficiently manage multiple disaster response projects, notwithstanding the diversity of the requirements for each project. This is accomplished concurrently with the operations and capabilities of the CrowderGulf family of companies and the 150 employees dedicated to meeting the disaster needs of our clients. CrowderGulf is a member of a family of companies which include:

- Gulf Equipment Corporation
- SawGrass Engineering
- JW Legacy Personnel Services

CrowderGulf's extensive experience and personnel resources in disaster management enables us to quickly assemble uniquely trained and experienced project teams and match specialized equipment and subcontractor resources with project execution requirements. Being able to draw from the CrowderGulf family of companies provides depth, experience and a readily available cadre of personnel familiar with CrowderGulf Policies and procedures.

Names and biographical information of CrowderGulf's professional staff are provided below. Each individual is highly seasoned in emergency debris management. These corporate employees provide support for the field staff. The field employees are detailed in the next section.

John Ramsay – Chief Executive Officer & President

Mr. Ramsay is a graduate of Auburn University with a degree in Agriculture and has over 45 years of experience in storm debris removal and reduction operations and management. Working all disaster work since Hurricane Camille, in 1969, Mr. Ramsay is one of the foremost experts in all phases of a debris operation, including removal, reduction, recycling and disposal. As one of the owners and the founder of CrowderGulf, he takes a personal interest in each of the municipalities we have served over the years. In non emergencies, Mr. Ramsay is a well respected member of the timber industry. His experience in agriculture, farming, and silviculture provides opportunities for CrowderGulf to leverage additional services and expertise to our clients. He is well respected in the field and his technical advice has been and continues to be sought after by other contractors, municipalities, and various agencies such as Wildlife and Fisheries. Mr. Ramsay has been especially involved in creating innovative ways to recycle debris wastes. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
CEO, President	1969 Camille-271-MS, 280-AL	2001 Severe storms/flooding-1379-TX	2010 BP Oil Spill Response-OSHA, USGC
	1971 Edith-315-LA	2002 Severe storms/flooding-1439-TX	2010 Dredging Project-OSHA, USGC
	1974 Carmen-448-LA	2003 Isabel-1491-VA, 1490-NC	2010 House Demo-OSHA, USGC
	1979, Fredric-598-AL	2004 Charley-1539-FL	2010 Skimming Project BP Oil Spill-OSHA, USGC
	1980, Allen-627-TX	2004 Frances-1545-FL	2010-2011 BP Oil Spill-OSHA, USGC
	1983 Alicia-689-TX	2004 Ivan-1549-AL	2011 Irene-4019-NC, 4024-VA
	1985 Elena-743-FL	2004 Jeanne-1561-FL	2011 Tornado-1971-AL, 1980-MO
	1989 TS Allison-1380-LA	2005 Dennis-1595-AL	2012 Isaac-4082-AL, 4081-MS, 4084-FL
	1992 Andrew-955-FL	2005 Katrina-1602-FL	2012 Sandy-4086-NJ
	1994 Ice Storm-1010-TN	2005 Rita-1607-LA, 1606-TX	2013 Blizzard Nemo-4107-RI
	1995 Erin-1062-FL	2005 Wilma-1609-FL	2013 TS Andrea-Not declared
	1995 Opal-1069-FL	2006 Ice Storm-1665-NY	2014 Ice Storm Pax-4166-SC
	1996 Fran-1134-NC	2006 TS Ernesto-1661-VA	2014 Ice Storm Ulysses-4167-NC
	1998 Georges-1251-MS	2008 Gustav-1794-MS, 1789-AL, 1786-LA	2014 Severe storms/flooding-4176-AL, 4177-FL



1998 Winter Storm-1260-LA	2008 Ike-1791-TX, 1794-MS, 1797-AL	2015 Ice Storm Raleigh, NC
1999 Floyd-1300-FL	2009 Ice Storm-1818-KY	2015 Storm/flooding-4241-SC
2001 Allison-1381-FL	2009 Ida-1866-AL	

Raymond "Buddy" Young – Director of Operations / Technical Assistance Manager

Mr. Young was Regional Director of FEMA Region VI from 1993 – 2001 and served as Administrator for 133 federally declared disasters and emergencies. He is nationally known and recognized in the Emergency Management field and is extremely knowledgeable about FEMA policies and procedures. He is a retired Captain of the Arkansas State Police where he served for 26 years. As the Director of Operations, Mr. Young has been directly involved in the field operations for all major disasters from Hurricane Isabel in 2003. Mr. Young's FEMA knowledge and experience is invaluable to both CrowderGulf and all clients as decisions must be made during the cleanup operation. Mr. Young is one of the most knowledgeable people working in the debris management field with firsthand experience in managing major disasters. He is also a current member of the Board of Directors for Disaster Recovery Contractors Association (DRCA). (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
FEMA Regional Director	133 FEMA Region IV Disasters		
Director of Operations / Regional Director & Technical Assistance / Senior Project Manager	2004 Charley-1539-FL	2008 Ike-1791-TX	2011 Tornado-1971-AL, 1980-MO
	2005 Rita-1607-LA, 1606-TX	2009 Ice Storm-1818-KY	2012 Sandy-4086-NJ
	2005 Wilma-1609-FL	2010 BP Oil Spill Response -OSHA, USGC	2013 Blizzard Nemo-4107-RI
	2006 TS Ernesto-1661-VA	2011 Irene-4024-VA	2014 Severe storms/flooding-4176-AL, 4177-FL

Ashley Ramsay-Naile – Vice President and Chief Operating Officer

Mrs. Ramsay-Naile is a Graduate of the University of South Alabama. She has been involved in managing the day to day business of CrowderGulf operations since 1995 when Hurricane Opal impacted the Florida Panhandle. She has played a vital role in establishing the Disaster Administration Office (DAO) in which she has structured and managed since its acquisition. As Chief Operating Officer for CrowderGulf, her role has provided a liaison to clients, logistics coordination with our field operations, contract negotiations, preparation of proposals, subcontractor coordination, field supervisor, project management, and all aspects of back office activities including accounts payable, accounts receivable and human resources. In 2012, Mrs. Ramsay-Naile was appointed by Governor Robert Bentley, to the Alabama State Workforce Investment Board. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Vice President & Chief Operating Officer	1995 Erin-1062-FL	2006 Ice Storm-1665-NY	2011 Irene-4019-NC, 4024-VA
	1995 Opal-1069-FL	2006 TS Ernesto-1661-VA	2011 Tornado-1971-AL, 1980-MO
	1996 Fran-1134-NC	2008 Gustav-1786-LA, 1789-AL	2012 Isaac-4082-AL, 4081-MS, 4084-FL
	2003 Isabel-1491-VA, 1490-NC	2008 Ike-1791-TX, 1794-MS, 1797-AL	2012 Sandy-4086-NJ
	2004 Charley-1539-FL	2009 Ice Storm-1818-KY	2013 Blizzard Nemo-4107-RI
	2004 Frances-1545-FL	2009 TS Ida-1866-AL	2013 TS Andrea-Not declared
	2004 Jeanne-1561-FL	2010 BP Oil Spill Response -OSHA, USGC	2014 Ice Storm Pax-4166-SC
	2005 Dennis-1595-AL	2010 Dredging Project-OSHA, USGC	2014 Ice Storm Ulysses-4167-NC
	2005 Katrina-1602-FL	2010 House Demo-OSHA, USGC	2014 Severe storms/flooding-4176-AL, 4177-FL
	2005 Rita-1607-LA, 1606-TX	2010 Skimming Project BP Oil Spill-OSHA, USGC	2015 Ice Storm Raleigh, NC
	2005 Wilma-1609-FL	2010-2011 BP Oil Spill-OSHA, USGC	2015 Storm/flooding-4241-SC

Margaret R. Wright, Ph.D. – Senior Documentation Director

Dr. Wright has over 25 years of professional training and managerial experience. As a vital member of CrowderGulf's Senior Management Team, her roles include technical proposal writing, training developer and facilitator, regulations compliance, management of record keeping, including day-to-day operations of work completed, communication and coordination with contracting entities during reconciling process, and conducting formal evaluations at completion of projects. Dr. Wright has worked in field operations setting up and managing field offices, hiring and training personnel to work with all required documentation, and at CrowderGulf's Disaster Assistance Office (DAO) after all major disasters since 2003. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Senior Documentation Director, Senior Project Manager	1996 Fran-1134-NC	2006 Ice Storm-1665-NY	2011 Tornado-1971-AL, 1980-MO
	2003 Isabel-1491-VA, 1490-NC	2006 TS Ernesto-1661-VA	2012 Isaac-4082-AL, 4081-MS, 4084-FL
	2004 Charley-1539-FL	2008 Gustav-1786-LA, 1789-AL	2012 Sandy-4086-NJ
	2004 Frances-1545-FL	2008 Ike-1791-TX, 1794-MS, 1797-AL	2013 Blizzard Nemo-4107-RI
	2004 Ivan-1549-AL	2009 Ice Storm-1818-KY	2014 Ice Storm Pax-4166-SC
	2004 Jeanne-1561-FL	2009 TS Ida-1866-AL	2014 Ice Storm Ulysses-4167-NC
	2005 Dennis-1595-AL	2010 BP Oil Spill Response-OSHA, USGC	2014 Severe Storms & Flooding-4176-AL, 4177-FL
	2005 Katrina-1602-FL	2010 Skimming Project BP Oil Spill-OSHA, USGC	2015 Ice Storm Raleigh, NC
	2005 Rita-1607-LA, 1606-TX	2010-2011 BP Oil Spill-OSHA, USGC	2015 Storm/flooding-4241-SC
	2005 Wilma-1609-FL	2011 Irene-4019-NC, 4024-VA	

John Campbell – Regional Director / Senior Project Manager

Mr. Campbell has experience in disaster response planning and management since 1968. He has a B.S. degree in Political Science from the University of Southern Mississippi and a Masters degree in Logistics Management from the Florida Institute of Technology. After retirement from the U.S. Army as a full Colonel with 30 years of service, he served for six years as Chief of Operations for Lee County Emergency Management in Fort Myers, Florida. He has direct experience in debris recovery operations from Hurricane Iniki in Hawaii and Hurricanes Charley, Ivan and Wilma that impacted Southwest Florida. He also provided mutual aide to Escambia County, Florida following Hurricane Ivan. During his 36 years of public service, he amassed an extensive background in high-level management, disaster response and training. He also trains CrowderGulf clients in all facets of debris management, Incident Command System (ICS), National Incident Management System (NIMS) and the FEMA PA program process. Mr. Campbell was previously qualified as an accredited Professional Emergency Manager through the Florida Emergency Preparedness Association (FEPA) and remains active in the organization. (NIMS Certified Instructor)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
US Army Senior Regional Director & Senior Project Manager	1992 Iniki-961-HI	2011 Irene-4019-NC	2012 Sandy-4086-NJ
	2004 Charley (with Lee Co, FL)-1539-FL	2011 Tornado-1980-MO	2014 Ice Storm Pax-4166-SC
	2005 Wilma-1609-FL	2012 Isaac-4082-AL, 4081-MS	2014 Severe storms/flooding-4176-AL, 4177-FL
	2008 Ike-1791-TX		

Gary Jones – Technical Assistance Manager and FEMA Specialist

Mr. Jones has over 28 years working for the Federal Emergency Management Agency (FEMA). He served as Deputy Regional Director of FEMA Region VI for 17 years. During those 17 years as Deputy, he also served as Acting Regional Director for 4 years. Mr. Jones was responsible for administration of emergency management programs in the FEMA Region VI states of Arkansas, Louisiana, New Mexico, Oklahoma, and Texas. He provided direct oversight and implementation of response and recovery operations for presidentially declared disasters in the five-state region. Additionally, Mr. Jones served as a Branch Chief managing several Technological Hazards Branch programs to include Radiological Emergency Management Preparedness, Radiological Defense, Hazardous Materials, Earthquake Preparedness, Hurricane Preparedness, Dam Safety and Chemical Stockpile Emergency Preparedness programs. Mr. Jones was designated Federal Coordinating Officer for Hurricanes Katrina, Rita and Georges and provided executive leadership to over 300 federally



declared disasters. Mr. Jones has a Master's Degree from Tulane University and a Bachelor's Degree from the University of Arkansas. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Deputy Regional Director of FEMA Region VI	133 FEMA Region IV Disasters		
Technical Assistance Manager & FEMA Specialist	2012 Sandy-4086-NJ 2012 Isaac-4082-AL, 4081-MS	2013 Blizzard Nemo-4107-RI 2014 Ice Storm Pax-4166-SC	2014 Ice Storm Ulysses-4167-NC 2014 Severe Storms/flooding-4176-AL, 4177-FL

Brian Smallwood – Project Manager, LEED AP

Mr. Smallwood graduated Auburn University in 2006 with a Bachelors Degree in Building Science. After graduation, he worked as a Project Manager in Atlanta, GA for one of the largest general contracting firms in the nation. There he built a strong management foundation and obtained the necessary fundamentals to plan and coordinate with owners, engineers and government officials. Mr. Smallwood has the skills to estimate, propose, contract, coordinate, schedule, manage, budget, document and close-out a project from start to finish. Mr. Smallwood is often the first employee on the ground after a disaster. His fast mobilization time is of great benefit to clients as it generates an extremely quick start time. Mr. Smallwood has the ability to accurately assess damaged areas to help municipalities plan for a recovery effort. Mr. Smallwood serves as the Contract Representative for pre-event contracts in Alabama, Florida, Mississippi, Louisiana, Washington and California. His role in servicing contracts include conducting yearly training sessions, determining high risk areas within a community, locating debris storage sites, determining final debris disposal locations and discovering methods and options for recycling and reuse of debris. Mr. Smallwood is a LEED Accredited Professional with certifications in NPDES and FEMA courses. Mr. Smallwood has a current OSHA 30 and HazWoper 40 certification. Mr. Smallwood also holds the General Contractors license for CrowderGulf in the state of Florida. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Project Manager	2011 Irene-4024-VA 2011 Tornado-1980-MO 2012 Isaac-4082-AL, 4081-MS, 4084-FL	2012 Sandy-4086-NJ 2013 Non Disaster Tree Work – VA, FL 2014 Severe Storms/flooding-4176-AL, 4177-FL	2015 Ice Storm Raleigh, NC 2015 Storm/flooding-4241-SC

Reid Loper – Project Manager, LEED AP

Mr. Loper previously worked as a project manager for a commercial construction company in Atlanta, Georgia, prior to choosing to return to the Gulf Coast. The time spent in Atlanta gave him vast knowledge in management, estimating, schedule and budget supervision. Mr. Loper has estimated over \$200 million of work and completed over \$100 million in commercial construction. He graduated from Auburn University with a bachelor's degree in Aerospace Engineering where he worked as a research and design student. Mr. Loper started his career with CrowderGulf in 2010, as Senior Project Manager (SPM) for the BP Oil Spill. As SPM, his role was managing over 1,200 personnel and 600 pieces of equipment. Managing several projects at once is Mr. Loper's strong point and the BP project consisted of simultaneously managing more than eight different major projects throughout the Alabama Gulf Coast for the BP Deep Horizon oil spill operation. These projects ranged from sand screening, dredging, hazardous waste handling and vessel operations, to side scan sonar work. All projects have cumulatively exceeded \$130 million in invoicing and total project cost. In 2012 Mr. Loper took on the task as SPM to oversee CrowderGulf's Hurricane Sandy Response for the New Jersey Department of Environmental Protection Agency. The work consisted of waterway, marine, and marsh debris removal, totaling in over 450,000 cubic yards of debris removed and 109 vessels recovered. The project was called "Unprecedented" by the DEP commissioner as the largest waterway debris removal operation and set new guidelines with the Federal Government on how marine debris and dredging operations are conducted. While in New Jersey, Mr. Loper also managed a flood prevention (Harding) project using HESCO barriers, for JP Morgan Chase's national data center in Carlstadt, NJ. This project used temporary structures to effectively raise the building's relative flood plain. Towards the end of 2014 and his stay in New Jersey, Mr. Loper oversaw the removal of 6 massive derelict house



boats in Southern New Jersey, which was funded under a NOAA Grant for coastal restoration and improvements. Mr. Loper has also functioned as a vital part of CrowderGulf's Coastal Restoration work on the Gulf Coast; he has not only constructed several different living shorelines and shoreline protection projects for The Nature Conservancy, but also consulted on the design and methodology for functionality and constructability. With understanding the fundamental need for Coastal Restoration and the interdependency between environmental and economic recovery, Mr. Loper is on the forefront of new coastal construction techniques. Mr. Loper is NIMS certified and holds general contractor licenses in the following states: Virginia, South Carolina, Georgia, Alabama, Mississippi, and Louisiana. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Project Manager	2010 Dredging Project-OSHA, USGC	2013 TS Andrea-Not declared	2015 Bayou Texar Dredging, Pensacola, FL
	2010 House Demo-OSHA, USGC	2014 Ice Storm Pax-4166-SC	2015 Bridge Repair, Baker, FL
	2010 Skimming Project BP Oil Spill-OSHA, USGC	2014 Severe Storms/flooding-4176-AL, 4177-FL	2015 Forestry mowing & pallet staging,
	2010-2011 BP Oil Spill-OSHA, USGC	2015 Orange Beach, AL Art Center Demo	
	2012 Sandy-4086-NJ	2015 Palm Cove HOA, FL Drainage Cleanup	

Wesley Naile - Logistics Coordinator and Pre-Event Contract Administrator

Mr. Naile has had experience in the disaster and recovery field since 2004 when he served in Volusia County, Florida as a CrowderGulf's Field Manager during Hurricane Charley, Frances and Jeanne. In 2005, he was assigned the role of Logistics Coordinator working out of the disaster administration office, coordinating materials, equipment and subcontractors to CrowderGulf's clients. Mr. Naile roles now include the management of the pre-event contracts database information, coordinating with new and existing clients in establishing pre-event contract awards and contract documents and coordinating with clients on contract renewals. In 1999, he worked for Gulf Equipment Corporation Wireless Telecom Division on the southern east coast doing tower site build out. He has attended the University Of South Carolina Of Beaufort. He also served three years in the U.S. Army as a 12B Combat Engineer with an honorable discharge. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Field Manager	2004 Charley-1539-FL 2004 Frances-1545-FL	2004 Ivan-1549-AL	2004 Jeanne-1561-FL
Logistics Coordinator	2005 Dennis-1595-AL	2009 TS Ida-1866-AL	2012 Sandy-4086-NJ
	2005 Katrina-1602-FL	2010 BP Oil Spill Response-OSHA, USGC	2013 Blizzard Nemo-4107-RI
	2005 Rita-1607-LA, 1606-TX	2010 Dredging Project-OSHA, USGC	2013 TS Andrea-Not declared
	2005 Wilma-1609-FL	2010 House Demo-OSHA, USGC	2014 Ice Storm Pax-4166-SC
	2006 Ice Storm-1665-NY	2010 Skimming Project BP Oil Spill-OSHA, USGC	2014 Ice Storm Ulysses-4167-NC
	2006 TS Ernesto-1661-VA	2010-2011 BP Oil Spill-OSHA, USGC	2014 Severe Storms/flooding-4176-AL, 4177-FL
	2008 Gustav-1794-MS, 1789-AL, 1786-LA	2011 Irene-4019-NC, 4024-VA	2015 Ice Storm Raleigh, NC
	2008 Ike-1791-TX, 1794-MS, 1797-AL	2011 Tornado-1971-AL, 1980-MO	2015 Storm/flooding-4241-SC
2009 Ice Storm-1818-KY	2012 Isaac-4082-AL, 4081-MS, 4084-FL		

Eric Hall – Senior Debris Reduction Manager / Project Manager

Mr. Hall is a specialist in air curtain incineration with experience in the storm debris business dating back to 1987. His experience as CrowderGulf's Debris Reduction Manager and Project Manager spans from Hurricane Andrew in 1992 through the present. Mr. Hall is experienced in project management as well, managing all aspects of the project from hiring of subcontractors to closing out the project with all documentation. Mr. Hall attended Kent State University. He is ICS Certified and has 7 years of military experience. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
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Supervisor & USACE Liaison	Organization	Organization	
	1992 Andrew-955-FL 1995 Erin-1062-FL	1995 Opal-1069-FL	1996 Fran-1134-NC
Senior Debris Reduction Manager / Project Manager	2003 Isabel-1490-NC	2005 Wilma-1609-FL	2012 Isaac-4082-AL, 4081-MS, 4084-FL
	2004 Charley-1539-FL	2008 Ike-1791-TX	2014 Ice Storm Ulysses-4167-NC
	2004 Frances-1545-FL 2005 Katrina-1602-FL	2011 Irene-4019-NC 2011 Tornado-1980-MO	2014 Severe Storms/flooding-4176-AL, 4177-FL

Nick Pratt – Project Manager

Mr. Pratt has served as one of CrowderGulf's key Field Project Manager's since 2010 working for BP on the Deep Horizon oil spill cleanup. He initially handled all of the logistics for the Oil Spill project, putting hundreds of pieces of CrowderGulf equipment in place and directing and training hundreds for CrowderGulf employees throughout the operation. Mr. Pratt has been involved with storm cleanup work since 2006. He played a vital role as project manager for our large waterway debris removal contract with the New Jersey Dept. of Environmental Services, as a result of Hurricane Sandy in 2012. He has been a project manager for CrowderGulf since 2011. Prior to becoming a project manager, he was Field Supervisor providing oversight for one of CrowderGulf's primary subcontractors for debris removal in Texas after Hurricane Ike in 2008. He supervised and managed several hauling crews until the final cleanup work was completed in Bolivar, Texas. After Hurricane Katrina in 2005, Mr. Pratt was the field supervisor providing oversight for one of CrowderGulf's subcontractors for the debris removal work in Pascagoula, MS. In 2004, after Hurricane Ivan, he worked as a crew foreman and a truck driver during CrowderGulf's debris cleanup work in Baldwin County, AL.

Mr. Pratt attended the University of South Alabama. He also holds certificates in CPR and First Aid, 40 hour HAZWOPER and refresher and in 30 Hr OSHA Construction. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Field Supervisor	2004 Charley-1539-FL	2005 Dennis-1595-AL	2005 Wilma-1609-FL
	2004 Ivan-1549-AL	2005 Katrina-1602-FL	2006 Ice Storm-1665-NY
	2008 Ike-1791-TX		
Project Manager	2010 BP Oil Spill Response-OSHA, USGC	2012 Sandy-4086-NJ	2015 Storm Raleigh, NC
	2011 Irene-4019-NC, 4024-VA	2014 Ice Storm Pax-4166-SC	2015 Debris Work Corpus Christi, TX
	2012 Isaac-4082-AL, 4081-MS, 4084-FL	2014 Severe Storms/flooding-4176-AL, 4177-FL	2015 Debris Work Blanco Co, TX
			2015 Storm/flooding-4241-SC

Barrett Holmes – Project Manager

Mr. Holmes joined the CrowderGulf Management Team after more than 29 years of successful leadership and management experience with the United States Army Corps of Engineers with such elite groups as the Army European Command, the 1st Cavalry Division - III Corps, and the Japan Engineer District of the Pacific Ocean Division. From 2010 to 2014, Mr. Holmes was Senior Manager / Defense Coordinating Officer for the Federal Emergency Management Agency (FEMA), Region IV, Atlanta, GA. He is a successful manager with substantial experience in crises management and disaster responses to complex catastrophes. He has worked closely with authorities at all levels of government including governors, state emergency management directors and local officials. His experience includes operations related to hurricanes Earl, Isaac and Sandy as well as the Gulf clean-up operations after the Deepwater Horizon oil spill. Mr. Holmes holds a Master of Science degree in Construction Management from the University of Florida and a Master of Science degree in Strategic Studies from the United States Army Senior Staff College. He is also affiliated with the Society of American Military Engineers, Army Engineer Association and the International Association of Emergency Managers. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
FEMA Region VI	1989 Hugo	1992 Andrew	2014 Ice Storm Pax-4166-SC



Defense Coordinating Officer	2007 Niigata Earthquake	2010 BP Oil Spill	2010 Earl
Project Manager	2011 Irene-4019-NC, 4024-VA 2012 Isaac-4082-AL, 4081-MS, 4084-FL	2012 Sandy-4086-NJ 2014 Severe Storms/flooding-4176-AL, 4177-FL	2014 Winter Storm Pax-4166-SC 2015 Storm/flooding-4241-SC

Wilber Ledet – Field Supervisor

Mr. Ledet is a lifelong resident of Mississippi. Living on the Gulf Coast all of his life, he is very knowledgeable about the results of disasters. As a result of Hurricane Katrina, Mr. Ledet and his family lost their home. He spent over a year building another home for his family. Prior to his employment with CrowderGulf in 2009, Mr. Ledet served as General Manager for D’iberville Heavy Equipment Rental and Sales. Mr. Ledet’s disaster experience with CrowderGulf began after Hurricane Ike with the managing of the wet debris targets identified by sonar from West Galveston Bay, Tiki Island and Omega Bay, TX. This project also included his expertise in managing the stored vessel reclamation program in which he assisted in the removal of hazardous substances from the vessel and coordinated its proper disposal. From 2010 to 2012, Mr. Ledet managed up to 800 Hazwoper certified responders and facilitated meetings with Environmental Teams and BP officials, serving as project manager, assigned to the Deepwater Horizon Oil Spill. In 2012, following Hurricane Isaac, Mr. Ledet was assigned as Project Manager to oversee the sand removal, sand screening and beach berm construction for the Town of Dauphin Island, AL. This project included sea oat replacement, and the management of the right of entry program for sand reclamation on private property. Following Super storm Sandy, Mr. Ledet was assigned as project manager to oversee the wet debris removal from Barnegat Bay, NJ, and successfully completed over 700,000 yards of wet debris removed and disposal. Mr. Ledet has also served as Project Manager for Ice storm Pax, in NC, and Limestone County Project Manager after the 2014 tornado outbreak in northern Alabama. Most recently, Mr. Ledet served as the Project Manager for Columbia County, SC, after severe floods devastated the area in early October, 2015.

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Project Manager	2015 Storm/flooding-4241-SC	2014 Ice Storm Pax-4166-SC	2014 Severe storms/flooding-4176-AL
	2012 Sandy-4086-NJ	2012 Isaac-4082-AL, 4081-MS	2011 Irene-4019-NC
	2010 BP Oil Spill	2008 Ike-1791-TX	

Clayton Young – Field Supervisor

Mr. Young has been employed by CrowderGulf as a field supervisor since 2010. He worked as Field Supervisor in Walker County, AL during the tornado cleanup and later in North Carolina (NCDOT) debris removal project after Hurricane Irene in 2011. He spent 2008-2009 managing the restoration of properties involved in the Hurricane Ike mitigation buyout of 800 pieces of property in Galveston County, Texas. Mr. Young was responsible for the bidding and estimation of cost and reconstruction of these properties, turning them into green space. Mr. Young has studied in and traveled extensively throughout Europe which has made him an excellent interpersonal communicator and broadened his understanding of domestic and international business. He has a BA from the University of North Texas in Entrepreneurial Management. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Project Manager	2014 Corpus Christi, TX Debris work	2014 Hitchcock, TX Debris work	
Field Supervisor	2011 Tornado-1971-AL Walker Co, AL	2011 Irene-4019-NC, 4024-VA	
Project Manager	2010 Demo Buyout Program, Galveston Co, TX		

Leigh Anne Ryals, ALEM, CLEM – Emergency Management Specialist and Quality Control Officer

Mrs. Ryals has over 17 years of experience and training in Emergency Management. She has 11 years serving as an Emergency Management Director and 5 years serving as a Disaster Public Information Officer. She has worked 12 Presidential Disaster Declarations and one Incident of National Significance, the Deep Water Horizon oil spill, and of those disasters she served as Incident Commander for eight of those events. She is extremely knowledgeable with FEMA’s public



assistance policies and procedures and has been successful in the FEMA appeals process. She has served as a member of the FEMA Hurricane Liaison Team and testified before the 110th and 111th U.S. Congress on Hurricane Katrina Preparedness and Response Initiatives – Best Management Practices. Mrs. Ryals learned first-hand the type of documentation and determination it takes to be successful in an OIG / FEMA audit. She obtained valuable knowledge in documentation proper damage survey, reports/technical writing, and extensive knowledge on FEMA policy and procedure. Mrs. Ryals is a Licensed and Certified Alabama Emergency Manager; she serves as a NIMS 300 & 400 Course Instructor and holds numerous FEMA and State Emergency Management Certifications. (NIMS Certified Instructor)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Baldwin Co. Disaster PIO	1995 Erin	1995 Opal	
Baldwin Co EM Director	1997 Danny 1998 Georges 2002 TS / Hurricane Isadore 2009 TS Ida-1866-AL	2004 Ivan 2005 Hurricane Dennis 2005 Hurricanes Katrina 2011 Irene-4019-NC, 4024-VA 2012 Isaac-4082-AL, 4081-MS, 4084-FL	2008 Hurricane Gustav 2008 Hurricane Ike 2014 Ice Storm Pax-4166-SC
CG's EM Specialist	2010-2011 BP Oil Spill-OSHA, USGC		

Jeff Zemlik – Safety Manager

Mr. Zemlik has been affiliated with the construction industry since a young age, starting his safety career by managing the safety department of his family's masonry company, which completed over 1.5 million safe work hours. His past projects have included the State of New Jersey after Hurricane Sandy in 2012, developing and directing the safety program for the BP Oil Spill for the State of Alabama, constructing the largest indoor primate house at Chicago's Brookfield Zoo and reworking furnaces in and around the steel mills of Gary, Indiana. He is currently charged with overseeing the Safety Department for CrowderGulf. Mr. Zemlik is a graduate of Indian River State College, earning degrees in both Organizational Management and Occupational Health and Safety. Currently he is enrolled at Columbia Southern working toward his masters in Occupational Health and Safety. He holds certifications in USACE Construction Quality Management, USACE 385-1-1 40 hour, 40 hour HAZWOPER certificate and Instructor, SONS & TWIC, OSHA 10 hour General Industry, OSHA 510 & 500, Leadership & influence, DOT Supervisor and Root Cause & Incident Training. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Safety Manager	2010 BP Oil Spill Response-OSHA, USGC 2010 Dredging Project-OSHA, USGC 2010 House Demo-OSHA, USGC 2010 Skimming Project BP Oil Spill-OSHA, USGC 2010-2011 BP Oil Spill-OSHA, USGC	2011 Irene-4019-NC, 4024-VA 2011 Tornado-1971-AL, 1980-MO 2012 Isaac-4082-AL, 4081-MS, 4084-FL 2012 Sandy-4086-NJ 2013 Blizzard Nemo-4107-RI	2013 TS Andrea-Not declared 2014 Ice Storm Pax-4166-SC 2014 Ice Storm Ulysses-4167-NC 2014 Severe Storms/flooding-4176-AL, 4177-FL 2015 Ice Storm, Raleigh, NC 2015 Storm/flooding-4241-SC

Charlie Hunter – Debris Reduction Manager

Mr. Hunter was worked numerous storms in the State of Florida. He was one of CrowderGulf's project managers in Montgomery County, Texas, after Hurricane Ike in 2008. He was CrowderGulf's project manager in Brevard County, Florida, following Hurricanes Katrina, Wilma, Charley, Frances and Jeanne and in Lee's Summit, Missouri and Kansas City, Kansas after the 2002 ice storms. Mr. Hunter spent over 20 years in the active U.S. Army Corps of Engineers in numerous duty assignments from 1956 until 1977. Upon retiring from the U.S. Army, he worked for three Counties in the State of Florida from 1977 until February 2001 serving as Solid Waste Operations Director for Putnam County from 1977 - 1988, Sarasota County from 1990 – 1991, and Brevard County from October 1991 - 2001. After retiring from Brevard County he came to work with CrowderGulf in October 2001.

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Project Manager	2002 Ice Storm	2004 Jeanne-1561-FL	2008 Ike-1791-TX



2003 Isabel-1491-VA
2004 Charley-1539-FL
2004 Frances-1545-FL

2005 Dennis-1595-AL
2005 Katrina-1602-FL
2005 Wilma-1609-FL

2011 Irene-4019-NC, 4024-VA
2012 TS Beryl

John Wilson, Project Manager / Technical Assistance Manager and FEMA Specialist

Mr. Wilson has worked with CrowderGulf since 2013. He served as the Emergency Management Director of Lee County, Florida from 1993 -2012. As Director and Incident Commander, he managed incidents which included hurricane and flooding events such as the floods of 1992 and 1995, Hurricane Charley 2004, Hurricane Wilma 2005, Tropical Storm Fay 2007 and Hurricane Isaac 2012. He served as a Team Leader on the State of Florida Incident Management Team and a member of the Hurricane Liaison Team. Prior to 1993, John worked as a Project Manager for FEMA Region IV where he coordinated the first interstate hurricane evacuation study. And, he worked for the Florida Department of Community Affairs, Division of Emergency Management in which he was instrumental in writing and reviewing comprehensive Emergency Management Plans for 67 county governments. John Wilson has won such awards as the 2013 Governor's Award at the Governor's Hurricane Conference and the 1992 Distinguished Service Award at the National Hurricane Conference for innovative and progressive contributions to local hurricane mitigation and evacuation planning.

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Lee County EM Director	1992 Andrew 1992 Flooding 1995 Flooding	2004 Charley-1539-FL 2004 Ivan 2005 Wilma-1609-FL	2007 TS Fay 2010 BP Oil Spill Response 2012 Isaac-4084-FL

Amber Ramsay – Public/Community Relations and Marketing Manager

Ms. Ramsay has been CrowderGulf's Public/Community Relations and Marketing Manager since 2004. Throughout the year she interfaces with Clients and acts as CrowderGulf's (continuing education) Conference Coordinator. During a disaster, one of her main responsibilities is to liaison between CrowderGulf's Project Managers and USACE, elected officials, public work directors, incident commanders of Emergency Operations Centers and Clients. She coordinates directly with Public Information Officers and assists in the release of pertinent debris recovery operations to the citizens. Some of her field experience includes Field Supervisor in Pascagoula, MS after Hurricane Ivan in 2004, Lake Charles, LA after Hurricane Rita in 2005, Deere Park, TX after Hurricane Ike in 2008, and in Edenton, NC after Hurricane Irene in 2011 and Dauphin Island, AL after Hurricane Isaac in 2012. Prior to coming to CrowderGulf she was a Marketing/Sales Manager for McKenzie-Childs in New York City for 10 years. Ms. Ramsay is a Graduate of Auburn University. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Public / Community Relations & Marketing Manager	2004 Charley-1539-FL 2004 Frances-1545-FL 2004 Ivan-1549-AL 2004 Jeanne-1561-FL 2005 Dennis-1595-AL 2005 Katrina-1602-FL 2005 Rita-1607-LA, 1606-TX 2005 Wilma-1609-FL 2006 Ice Storm-1665-NY	2009 Ice Storm-1818-KY 2006 TS Ernesto-1661-VA 2008 Gustav-1794-MS, 1789-AL, 1786-LA 2008 Ike-1791-TX, 1794-MS, 1797-AL 2009 TS Ida-1866-AL 2010 BP Oil Spill Response-OSHA, USGC 2011 Irene-4019-NC, 4024-VA 2011 Tornado-1971-AL, 1980-MO 2012 Isaac-4082-AL, 4081-MS, 4084-FL	2012 Sandy-4086-NJ 2013 Blizzard Nemo-4107-RI 2014 Ice Storm Pax-4166-SC 2014 Ice Storm Ulysses-4167-NC 2014 Severe Storms/flooding-4176-AL, 4177-FL 2015 Ice Storm, Raleigh, NC 2015 Storm/flooding-4241-SC

Jenny Todd – Subcontractor SMBE Manager

Ms. Todd manages subcontractors and develops and promotes CrowderGulf's Small/Minority Business division. Her focal point is to contact and localize subcontractors during and after the RFP development phase in an effort to maintain community involvement and maximize local small /minority businesses participation. In 2003, she earned a Bachelor of Science degree in Marketing and a minor in Mathematics from the University of Alabama. After graduation, she joined a law firm in Tuscaloosa.



In 2005 she joined the CrowderGulf Team which was during the rebuilding process along the Gulf Coast after Hurricane Katrina. The legal experience she gained made her the ideal candidate to oversee the subcontracting operations. (NIMS Trained)

Role	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization	Storm - FEMA No./Safety Organization
Subcontractor SMBE Manager	2005 Dennis-1595-AL	2009 TS Ida-1866-AL	2012 Sandy-4086-NJ
	2005 Katrina-1602-FL	2010 BP Oil Spill Response-OSHA, USGC	2013 Blizzard Nemo-4107-RI
	2005 Rita-1607-LA, 1606-TX	2010 Dredging Project-OSHA, USGC	2013 TS Andrea-Not declared
	2005 Wilma-1609-FL	2010 House Demo-OSHA, USGC	2014 Ice Storm Pax-4166-SC
	2006 Ice Storm-1665-NY	2010 Skimming Project BP Oil Spill-OSHA, USGC	2014 Ice Storm Ulysses-4167-NC
	2006 TS Ernesto-1661-VA	2010-2011 BP Oil Spill-OSHA, USGC	2014 Severe Storms/flooding-4176-AL, 4177-FL
	2008 Gustav-1794-MS, 1789-AL, 1786-LA	2011 Irene-4019-NC, 4024-VA	2015 Ice Storm, Raleigh, NC
	2008 Ike-1791-TX, 1794-MS, 1797-AL	2011 Tornado-1971-AL, 1980-MO	2015 Storm/flooding-4241-SC
	2009 Ice Storm-1818-KY	2012 Isaac-4082-AL, 4081-MS, 4084-FL	

No employee identified for anticipated assignment to the City's Site Management Team has ever been a defendant in any proceeding involving or arising out of debris removal services.

Additional Personnel

The following is a partial list of CrowderGulf's available management, administrative, and supervisory personnel outside of our full time staff (full resumes are available upon request) who, depending on the scope of work, may be assigned to the contract. These individuals have managed projects for CrowderGulf in the past and are experienced with debris removal and disposal operations in accordance with FEMA regulations. IN a seasonal and unpredictable industry like disaster recovery work, its beneficial to contract with retired or part -time workers on an as needed basis.

Personnel	Debris Management Skills	Personnel	Debris Management Skills
John Aaron Ramsay	Superintendent, Sub Contractor Crew Foreman	James Thompson	Foreman
Lyman M. Ramsay	Project Manager	Tom Robinson	Field Supervisor
Tom Granger, P.E.	Engineer, Project Manager	Kelly James	Subcontractor Accounts Payable Manager
Ercil Goodwin, PLS	Professional Land Surveyor, Project Manager	Gabriel Rel	Field Supervisor
Doug Walton	Sub Contractor/Crew Coordinator	Jim Rinehart	Field Supervisor
Mike Moulder	Project Coordinator	Donna Suters	Accounting, Documentation Management
Howard Turner	Project Manager/Field Supervisor	Jenny James	Accounting, Documentation Management
John Bush	Project Coordinator/Field Supervisor	Mary Turner	Logistics, Contract Management
Daryl Moulder	Field Supervisor	Desiree Matlack	Project Manager, Field Supervisor
Larry Hedgepath	Project Manager, Account Manager	Charles Clark	Field Supervisor
Kelly Pridgen	Project Manager, Account Manager	Ronald Thorson	Field Supervisor
Hough Holton	Project Manager/Field Supervisor	Kerrie Noll	Project Coordinator

➤ **Personnel Certifications and Understanding of Governmental Programs**

CrowderGulf's management team includes previous FEMA Directors, Emergency Managers and FEMA trained Debris Specialists. Numerous certifications are held by all of our key management staff as well as our field operations staff. This wealth of knowledge is used to assist our clients in complying with FEMA guidelines and completing any and all paperwork that they may be called upon to provide FEMA, FHWA or the Office of Inspector General. Our staff is well-versed in the Code of Federal Regulations (44 CFR), FEMA's Debris Management Guide (FEMA 325), and Public Assistance Debris Monitoring Guide (FEMA 327). Today, the staff holds numerous FEMA course certifications and a number of OSHA Health & Safety and Hazardous Materials certifications. CrowderGulf employees are required to attend State and National conferences and training classes for continuing education credits and certification maintenance on a yearly basis.

CrowderGulf's Certifications & Training

The following is a short list of certificates and training specialized by CrowderGulf personnel. There are over 135 additional certifications and training certificates available upon request.



FEMA | Emergency Management Institute

Emergency Management Institute



FEMA
This is a copy of a document...
The following is a short list of certificates and training specialized by CrowderGulf personnel. There are over 135 additional certifications and training certificates available upon request.

IS-00100 - Intro to Incident Command Systems

John Ramsay	Gary Jones	Ronald Thorson
Buddy Young	Gina Walley	Mike Moulder
John Campbell	Jenny Todd	Mark Loper
Ashley Ramsay	Jeff Zemlik	Nick Pratt
Amber Ramsay	Leigh Anne Ryals	Reid Loper
Brian Smallwood	Linda Lucas	Vance DeHart
Clayton Young	Lisa Baldwin	Wes Naile
Donna Suters	Margaret Wright	Wilber Ledet
Eric Hall	Charles Clark	Desiree Matlack

IS-230 - Principles of Emergency Management

Leigh Anne Ryals	Linda Lucas
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IS-00242 - Effective Communication

Reid Loper	Linda Lucas
Leigh Anne Ryals	Mike Moulder

IS-00700 - Intro to National Incident Management System (NIMS)

John Ramsay	Eric Hall	Margaret Wright
Buddy Young	Gary Jones	Mark Loper
John Campbell	Gina Walley	Mike Moulder
Ashley Ramsay	Jenny Todd	Nick Pratt
Amber Ramsay	Jeff Zemlik	Reid Loper
Brian Smallwood	Leigh Anne Ryals	Vance DeHart
Clayton Young	Linda Lucas	Wes Naile
Donna Suters	Lisa Baldwin	Wilber Ledet
Ronald Thorson	Desiree Matlack	

IS-300 - Intermediate ICS

IS-300 instructors: John Campbell and Leigh Anne Ryals

Reid Loper	Jeff Zemlik
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IS-00200 - ICS for Single Resources & Initial Action

Incidents

John Ramsay	Eric Hall	Mike Moulder
Buddy Young	Gary Jones	Mark Loper
John Campbell	Gina Walley	Nick Pratt
Ashley Ramsay	Jenny Todd	Reid Loper
Amber Ramsay	Jeff Zemlik	Vance DeHart
Brian Smallwood	Leigh Anne Ryals	Wes Naile
Clayton Young	Linda Lucas	Wilber Ledet
Donna Suters	Margaret Wright	Ronald Thorson

IS-00235 - Emergency Planning

Leigh Anne Ryals	Linda Lucas
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IS-00632 - Intro to Debris Opers in FEMA's Public Asst. Program

Reid Loper	Donna Suters	Linda Lucas
Leigh Anne Ryals		Mike Moulder

IS-00800 - Intro to National Response Plan (NRP)

John Ramsay	Eric Hall	Margaret Wright
Buddy Young	Gary Jones	Mark Loper
John Campbell	Gina Walley	Mike Moulder
Ashley Ramsay	Jenny Todd	Nick Pratt
Amber Ramsay	Jeff Zemlik	Reid Loper
Brian Smallwood	Leigh Anne Ryals	Vance DeHart
Clayton Young	Linda Lucas	Wes Naile
Donna Suters	Charles Clark	Wilber Ledet
Ronald Thorson		

IS-400 - Advanced ICS Command & General Staff IS-400

Instructors: John Campbell and Leigh Anne Ryals

Reid Loper	Jeff Zemlik
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Hazardous Waste Operations and Emergency Response (HAZWOPER)		40
	Brian Smallwood Jason Zirlott Jeff Zemlik John Campbell Nick Pratt Reid Loper	Ronnie Duhan Linda Lucas Mark Loper Wilber Ledet Vance DeHart

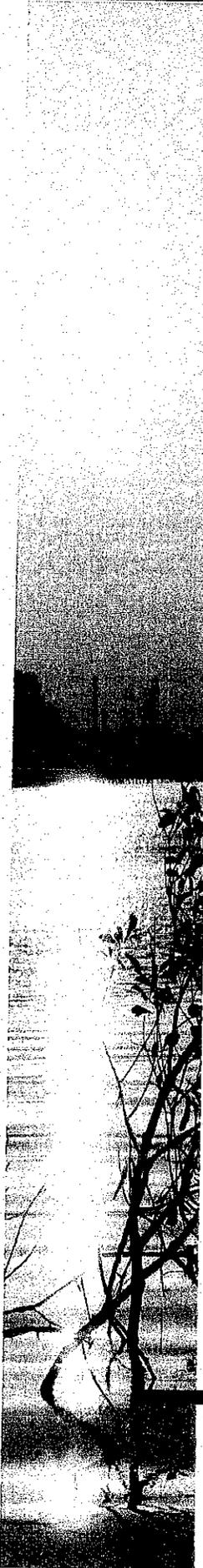
OSHA CERTIFICATIONS			
	OSHA 30 Construction Barrett Holmes Brian Smallwood Jeff Zemlik Mark Loper Nick Pratt Reid Loper Vance DeHart Wilber Ledet	OSHA 10 General Industry Brian Smallwood Jeff Zemlik	OSHA 500 Train the Trainer Jeff Zemlik

First Aid, CPR, AED, Blood Borne Pathogens		
	Amber Ramsay Ashley Ramsay Brian Smallwood Buddy Young Clayton Young Desiree Mattack Donna Suters Gary Jones Gina Walley Jeff Zemlik Jenny Todd John Campbell John Ramsay	Leigh Anne Ryals Linda Lucas Lisa Baldwin Margaret Wright Mark Loper Mike Moulder Nick Pratt Reid Loper Ronald Thorson Vance DeHart Wes Naile Wilber Ledet

Watershed Management Training		
	Brian Smallwood Brandi Snell Clayton Young	Jeff Zemlik Leigh Anne Ryals Reid Loper

US Army Corps of Engineers		
	QA/QC Training 40 hour Brian Smallwood Jason Zirlott Jeff Zemlik John Campbell Leigh Anne Ryals Margaret Wright Nick Pratt Reid Loper	385-1-1 Training 40 hour Jeff Zemlik

2. Specialty Debris



2. Specialty Debris Removal Experience

➤ Specialty Debris Removal Chart

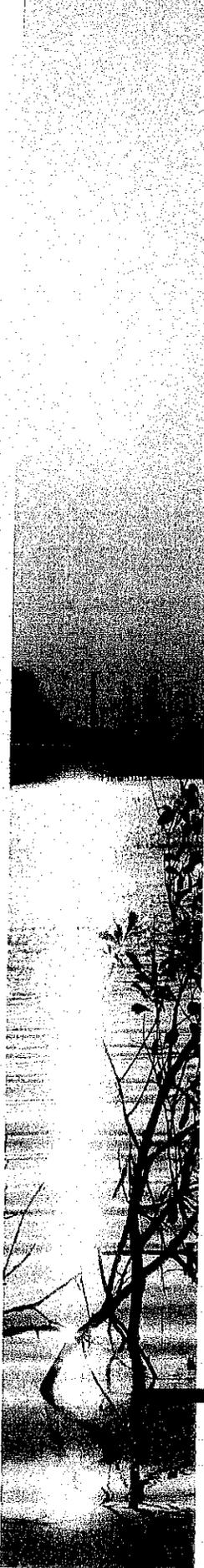
CrowderGulf's supervisory personnel are experienced in identifying and assessing potential problems imposed by specialty debris including **abandoned vehicles and vessels, wet marine debris, white goods and electronic wastes, hazardous materials and waste, bio-hazardous wastes, dead animals, and hazardous trees and stumps**. CrowderGulf works in conjunction with all federal, state and local regulatory agencies and strictly follows all regulatory guidance. If removal and disposal is beyond the area of our expertise, we will use Garner Environmental Services (www.garner-es.com), a highly qualified and licensed Hazmat contractor, to remove and dispose of any such materials.

The following chart lists CrowderGulf's experience with Specialty debris such as white goods, freon removal, E-waste, vessels, vehicles, tires and debris containing asbestos. Please reference our full past performance chart for additional details.

Event	Client/Location	White Goods	Freon	E-Goods	Vessels	Vehicles	HHW	Tires	Asbestos Material	Animal Removal
2015 Storms / Flooding	SC DOT	X		X			X			X
2012 Hurricane Sandy	New Jersey	X	X		X	X				X
2012 Hurricane Isaac	Biloxi, MS				X					X
2011 Hurricane Irene	Dare County, NC			X		X	X			X
2010 BP Oil Spill Response	Baldwin County, AL						X			X
	BP Exploration (AL Coast)						X			X
	Dauphin Island, AL						X			X
	Orange Beach, AL						X			X
2008 Hurricane Ike	Bayou Vista, TX	X	X							X
	Beaumont, TX	X	X	X						X
	Clear Lake Shores	X	X							X
	Dickinson, TX	X	X							X
	Galveston County, TX	X	X	X		X		X		X
	Jefferson County, TX	X	X							X
	Kemah, TX	X								X
	LaMarque, TX	X								X
	League City, TX	X	X							X
	TX General Land Office	X			X					X
Tiki Island, TX	X	X							X	
2008 Non Disaster Related	Walton County, FL					X				X
2005 Hurricane Dennis	Wakulla County, FL	X	X							X
2005 Hurricane Katrina	Biloxi, MS	X	X	X	X					X
	Pascagoula, MS	X	X							X
	Hancock County, MS				X	X				X
2005 Hurricane Rita	Calcasieu Parish, LA	X	X	X	X			X		X
2004 Hurricanes Charley Frances, Ivan and Jeanne Projects and Tasks	Escambia County, FL	X								X
	Fort Myers Beach, FL	X	X							X
	Walton County, FL	X								X

NOTE: Projects involving stump removal and disposal can be found (highlighted yellow) on the Past Performance Chart submitted on Page 2 of this proposal.

3. Community Relations



3. COMMUNITY RELATIONS

➤ Community Outreach and Public Relations

Educating and informing the citizens is a crucial part of a successful recovery after a disaster. CrowderGulf's goal is to work with our clients to ensure that residents are given accurate and timely information for their use and own individual planning purposes. If information is not distributed quickly, rumors and misinformation can spread and erode the confidence in the debris removal and recovery process. If needed, CrowderGulf can assist in establishing a process and strategy to distribute public information and assist the City in preparing information to be distributed, print ready artwork for debris segregation can be supplied to local newspapers and pre-scripted press releases detailing segregation procedures can be presented to media outlets for public dissemination. If requested, we will provide our experienced Public Relations Manager to assist the City with the dissemination of debris removal operations information or updating the City/Parish's website. We also have an Audio/Visual Producer on staff to assist with formal presentations.

We will work daily with City & Parish Officials to update, correct and revise information on debris removal operations progress in order to provide citizens ample time to place debris on the edge of Rights-of-ways. If requested, we can assist in the establishment of debris information centers or a venue to address concerns, questions and complaints.

After a disaster, residents turn to the local government for direction and answers regarding recovery operations. CrowderGulf's goal is to work with our clients to provide accurate and timely information for citizens to use in making their personal planning preparations. CrowderGulf assists clients in following the guidance of FEMA 325 to develop a Public Information and Outreach Strategy.

CrowderGulf will use the Following Task Assignments suggested by FEMA:

- Prepare Information to be distributed
- Process to distribute the information
- Process to update, correct, revise and redistribute information as operations progress
- Establish a debris information center or a venue to address all concerns, questions and complaints.

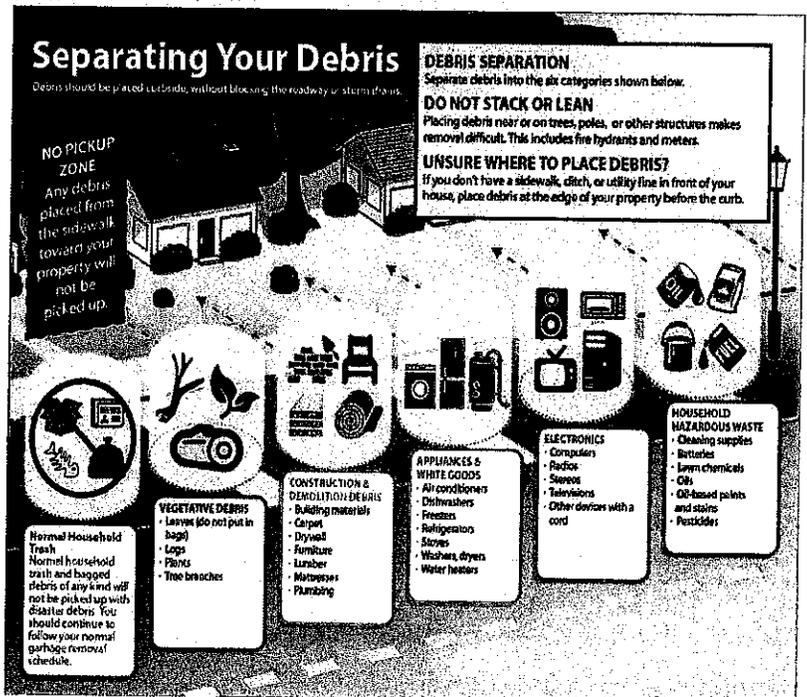
Prepare Information to be Distributed:

CrowderGulf will assist in developing print literature that can adequately convey to citizens the process for separating storm related debris from household garbage, construction and demolition, white goods, electronics and household hazardous wastes.

Below is one sample of print literature that CrowderGulf uses to communicate debris segregation to citizens:

CrowderGulf has at their disposal, media and graphics designers that can assist in developing print media for distribution to television and news media print.

CrowderGulf will work alongside the City debris representatives to determine the strategy for immediate removal of debris from critical roadway segments and facilities. Next, we will work to segment the City into smaller working areas in order to begin street by street / neighborhood debris removal.



This transition is vitally important for citizen communication. In concurrence with the City, CrowderGulf will perform the following:

- Establish a written schedule of neighborhood pickup.
- Establish a citizen hot line number with CrowderGulf employees to handle Citizen calls of inquiry/complaint.
- Establish method of reporting and addressing damages.
- Establish method of dispersing information on debris pick-up to citizens based on available means of communication.
- Developing debris information in multi languages (Based on City demographics, English, French, Spanish and German)

Process to Distribute the Information:

CrowderGulf will work with the City to determine the best methods of distributing debris removal information. In best case scenarios in which power is not an issue, CrowderGulf will work with traditional methods of communicating with the public. Information distribution will include but not limited to:

- Assisting in and developing debris removal instruction guidelines and schedules of debris removal operations for distribution to print media outlets by way of press releases. **At no time will press releases be sent by CrowderGulf employees without the proper signatory of concurrence and direction from the City.**
- Assisting in updating the City Website with debris removal guidelines and operation schedules.
- Developing newspaper informational pieces regarding the debris removal process with helpful tips on debris removal separation and recovery processes as well as safety in performing personal debris removal activities.
- Provide pre-recorded debris removal schedules on CrowderGulf "Information Hot line". Available to citizens to receive information and register complaints.
- Developing flyers and handouts for distribution by area recovery workers and organizations.
- CrowderGulf has had several clients in which their community was severely impacted by disaster in which electricity and phones were not viable means of communicating important information. In these cases, CrowderGulf provided information to cover the following topics:
 - Debris removal schedules,
 - Information on separation and safe handling of household hazardous wastes and other storm generated debris.
 - Safety information regarding the displacement of animals and reptiles during a storm.
 - Safety information on utilizing chain saws.
 - Information regarding working around downed trees and power lines as well as stacking debris on curbside utilities.
- CrowderGulf provided this critical information by the following methods:
 - Providing printed information for distribution at all shelter locations.
 - Providing debris information to all hospitals, fire and police stations, emergency clinics, grocery stores, gas stations and other known gathering facilities.
 - Utilized Amateur Radio Clubs to assist in passing along and distributing information.
 - Utilized Disaster Volunteer Organization like Project Rebound, Untied Way, Salvation Army, Red Cross and others to assist in distributing and providing critical information to residents via client visits, bulletin boards and public meetings.
 - Assisted Community leaders by providing debris seminars/talks to community groups on the debris removal and recovery process and schedules.
 - Provided information to the unemployment office regarding our operations and hiring processes for debris removal operations.
 - Door to door flyers and neighborhood association meetings.
 - Supplied information to large employers, store owners for posting in their company break areas.
 - CrowderGulf utilized plywood boards to post critical debris removal information outside Disaster Recovery Centers, Distribution Points, Churches, grocery stores and other large gathering venues like Walmart and Target.
 - CrowderGulf supplied Field Managers, Truck Drivers and Equipment operators with debris removal schedules. Many times these people will come in contact with citizens that ask questions regarding the debris removal schedule.





Process to Update, Correct, Revise and Redistribute information as Operations Progress:

In the debris removal process, information is constantly changing due to unforeseen emergencies, weather and priority changes or the speed and efficiency of work crews. In order to provide citizens with the most up to date and accurate information, CrowderGulf will provide a team of individuals that will be assigned to public information and outreach. These individuals will have the responsibility of updating bulletin boards and websites, collecting old information and distributing new updated flyers and assisting in updating press releases. These individuals will also be responsible for maintaining a data base with key individual's names and numbers and addresses that are our contact people in the community for public outreach. Each time information changes, these individuals will be notified in order to "spread the word". In the event that critical information is needed for a particular area, CrowderGulf team members will canvas the area with flyers. In the event phones, television and news media are working, press releases and camera ready art work/flyers will be sent for immediate review and approval by the City for distribution.

Daily meetings are held with CrowderGulf management, field supervisors, and office workers. Our goal is to present daily accurate information to the City in order to meet the expectations of City Leaders and most importantly the Citizens they govern.

Establish a Debris information Center or Venue to address all concerns, Questions and Complaints

One of the first things CrowderGulf does after given the Notice to Proceed, is to establish an Office in the local area. This office employees not only CrowderGulf permanent staff, but it also employees citizens from the community. This practice is performed because we feel hiring local people that know the area and the citizens will better help us in meeting the individual needs of the community. It is our policy to immediately respond to all citizen concerns and investigate, photograph and make restitution of damages immediately.

Sample Public Release

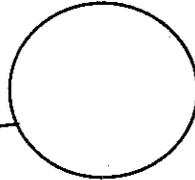
SAMPLE PRESS RELEASE
For Immediate Release

Date: _____
 Time: _____

*City of Central – The potential for dangerous flood conditions exist for the residents of the Parish. In anticipation of a likely large debris-generating storm, residents are asked to secure all items in their yards that may become floating hazards. Once dangerous conditions subside, emergency crews will begin to clear major roads to make them passable for emergency vehicles. After the roads have been cleared of obstructions, residents are asked to bring their debris to the public right-of-way so that the debris removal contractors can begin their initial pass. If all debris is not picked up during the initial pass, please continue to place remaining debris on the right-of-way for collection on subsequent passes. Central residents should make every effort to separate clean, vegetative debris (woody burnable debris such as limbs and shrubbery) from construction and demolition (C&D) debris. Collection of household appliances resulting from the flood event, such as refrigerators and freezers, will be scheduled at a later time. Only debris placed on the public right-of-way will be eligible for collection until further notice. Please do not mix household garbage, tires or roof shingles with the vegetative or C&D debris. Residential debris drop-off locations will be available throughout the City. You may obtain further information on those sites and the hours of operation by going to the _____ Website: or by calling the _____ hotline number: **INSERT NUMBER**. All reconstruction debris (debris that is a result from rebuilding) is the responsibility of the home owner. Please tune to the local news channel for updated weather information.*

Door Hanger Notification
presented on the following page:

Debris Removal Notification



City / County of _____

The City / County of _____ has contracted
CrowderGulf to provide debris removal services.
Crews will begin removing debris on your street on
____/____/____.

In an effort to expedite the debris removal process,
please separate debris in the following categories
and place at curbside:

- ◆ Vegetative - Tree Branches, leaves, logs, plants
- ◆ Construction & Demolition - Building materials, drywall, lumber, carpet, furniture, plumbing
- ◆ White Goods - Refrigerator, washer/dryer/stove, hot water heater, dishwasher
- ◆ Electronics - Television, computer, stereo, phone, DVD players.
- ◆ HHW - Oil, battery, pesticide, paint, cleaning supplies, compressed gas
- ◆ Household Garbage - Bagged garbage, discarded food, paper, packaging

Please do not place debris under power lines, near mailboxes or close to fire-hydrants. Debris should not be placed in drainage areas or create a road hazard for the traveling public.



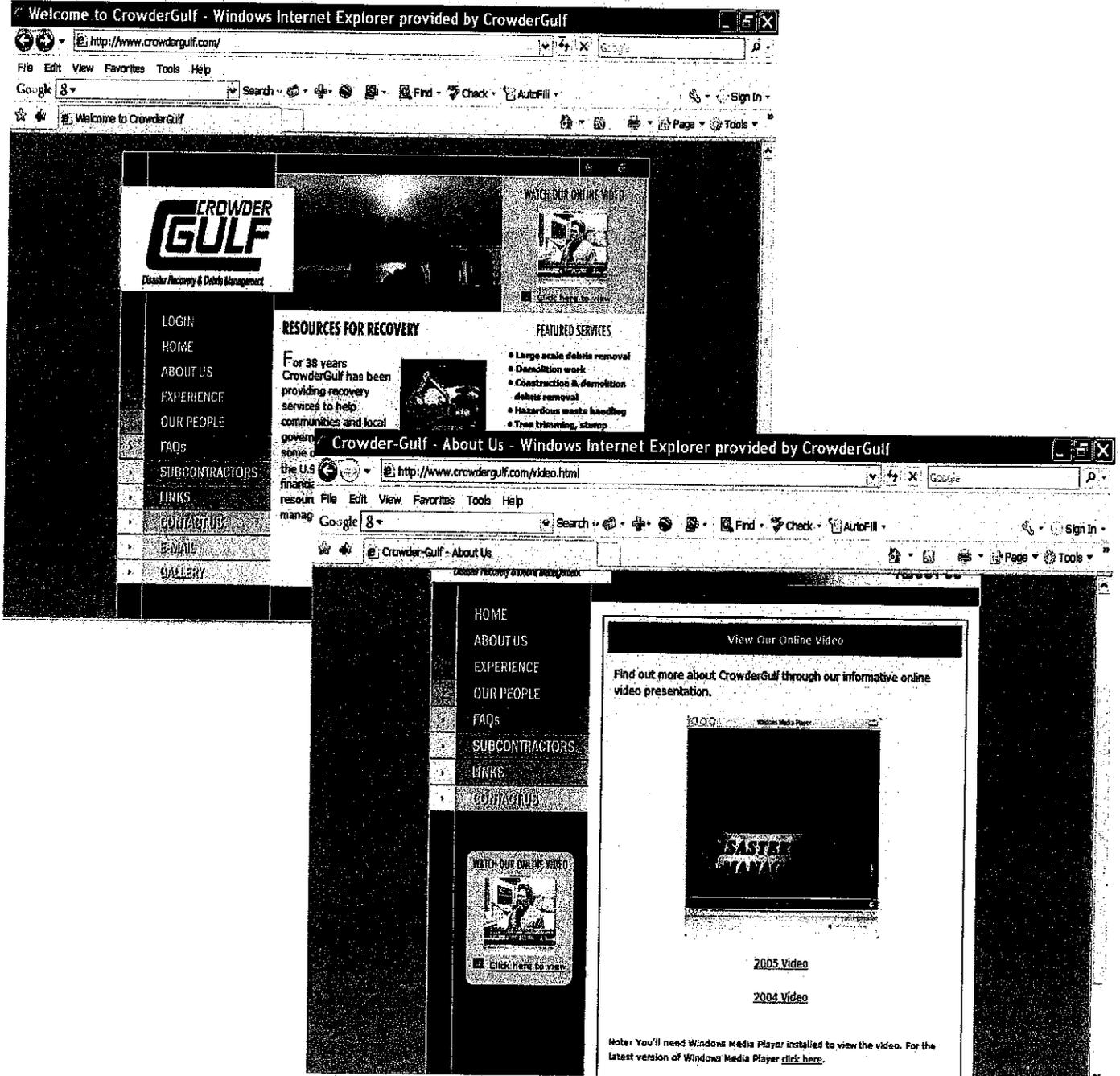
Disaster Recovery & Debris Management

For Additional Information
Contact CrowderGulf at
1-800-992-6207
or visit
www.CrowderGulf.com

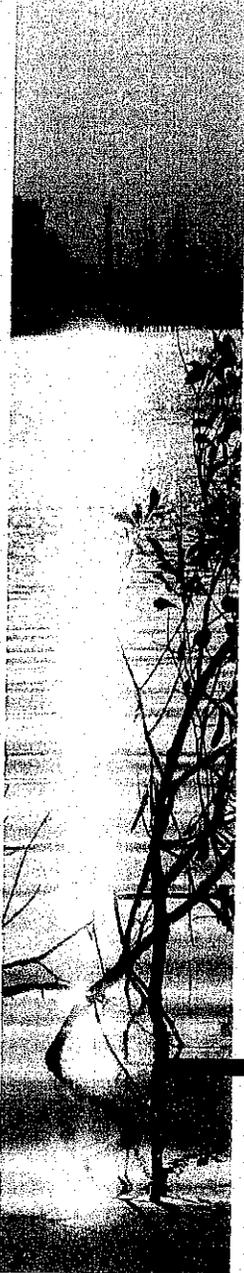
Audio/Visual Presentations

CrowderGulf has the capability to generate audio and video presentations to help the City communicate necessary information to the public or to document the overall operation as a whole. One our first task is to video all of the existing conditions. This is typically done during the initial damage assessment. Please visit our website to see some of our previous video documents.

Please view our Website @ www.crowdergulf.com for more information and watch our Videos Online.



4. References



4. CrowderGulf References

➤ References

The references listed below are project activations by Local and State Governments that utilized FEMA's Public Assistance Grant Reimbursement Program. Please feel free to contact any of our references listed below or provided on our Past Performance provided in this RFP. Client training is offered and provided free of charge to all of our clients throughout the term of their contract. It is at our clients discretion whether or not they are interested in having a training for their personnel.

1. **Client:** Montgomery County, TX
Address: 9472 Airport Rd, Conroe, TX 77303
Contact: **Craig Doyle**, County Judge, 501 N Thompson, Ste 401, Conroe, TX 77301, 936-539-7812, cojudge@mctx.org
Nicky Kelly, Deputy Emergency Management Coordinator, (936) 523-3901, Nicky.Kelly@mctx.org
Darren Hess (NOW), Deputy Emergency Management Coordinator (936) 523-3901, Darren.Hess@mctx.org

Project Title: **2016 Flooding, Tornadoes (5/2016-Ongoing)**

 - Removed & Disposed of Tornado and Flooding Debris: vegetation, C&D, white goods, e-waste

2008 Hurricane Ike (9/2008-12/2008)

 - Removed & Disposed: vegetation, C&D, compacted C&D, mulch, leaners/hangers, stumps
 - Reduced by grinding, burning & C&D compacting (7 Sites)
 - Special Projects: Restorations of Athletic Fields & Parking lots

Contract Value:	CY Recovered & Reduced:
Flooding/tornado \$199,971	18,532 CY
Ike \$16,323,086	1,087,991 CY

2. **Client:** Newton, TX
Address: 110 Court Street Newton, TX 75966
Contact: **Olan Bean**, Asst. EM Manager, 409-994-2543, olan.bean@co.jasper.tx.us

Project Title: **2016 Flooding (4/2016-Ongoing)**

 - Removed & Disposed: C&D, white goods (398)
 - Monitored by Thompson Consulting

Contract Value:	CY Recovered & Reduced:
Flood \$291,653	30,637 CY

3. **Client:** City of Rowlett, TX
Address: 4000 Main St, Rowlett, TX 75088
Contact: **Jim Proce**, Asst. City Manager, , 972-715-6113, jproce@rowlett.com

Project Title: **2016 Tornado (2/2016-4/2016)**

 - Removed & Disposed: vegetation, C&D, stumps (44)
 - Monitored by Thompson Consulting

Contract Value:	CY Recovered & Reduced:
Tornado \$680,036	70,738 CY

4. **Client:** Waller County, TX
Address: 701 Calvit St, Hempstead, TX 77445
Contact: **Brian Cantrell**, Emergency Management Coordinator, (979) 826-8282, b.cantrell@wallercounty.us

Project Title: **2016 Flooding/Tornadoes (5/2004-Ongoing)**

 - Removed & Disposed: vegetation, C&D

Contract Value:	CY Recovered & Reduced:
Flooding \$15,832	951 CY



5. **Client:** South Carolina Department of Transportation, SC
Address: 955 Park St, Room 324, Columbia, SC 29201
Contact: David Cook, SCDOT Maintenance Deputy Director, 803-737-1268
cookdb@scdot.org
Project Title: 2015 Storms / Flooding (10/2015-11/2015)

- Removed & Disposed: C&D, white goods (278), e-waste (484 + 13,580 Lbs), HHW (28,000 Lbs)
- Counties: Lexington, Richland
- Monitored by Thompson

Contract Value:		CY Recovered & Reduced:
Storms	\$698,227	33,163 CY

6. **Client:** Baldwin County, AL
Address: 22070 Hwy 59, Central Annex II 3rd & 4th floor, Robertsdale, AL 36567
Contact: Joey Nunnally, Pre-Construction Manager, Public Works, 251-972-8557, jnunnally@baldwincountyal.gov
Project Title: 2014 Severe Storms, Flooding & Tornadoes (5/2014)

- Removed & Disposed: vegetation

2010 BP Oil Spill (5/2010-7/2010)

- Implemented proactive measures to contain oil spill by providing & installing containment & absorbent boom along the Coastal Waters of Baldwin County

2005 Hurricane Katrina (9/2005-3/2006)

- Removed & Disposed: vegetation, C&D, concrete
- Reduced by grinding

2005 Hurricane Dennis (7/2005-8/2005)

- Removed & Disposed: vegetation, C&D, concrete
- Reduced by grinding

2004 Hurricane Ivan (9/2004-4/2005)

- Removed & Disposed: vegetation, concrete, stumps
- Reduced by burning

Contract Value:		CY Recovered & Reduced:
Severe Storms	\$12,897	1,066 CY
BP Oil	\$4,280,107	Lump Sum
Katrina	\$3,748,310	309,998 CY
Dennis	\$564,552	44,563 CY
Ivan	\$33,164,762	1,967,622 CY

7. **Client:** Essex County, VA Population 9,989
Address: 202 S Church Ln, Tappahannock, VA 22560
Contact: Reese Peck, County Administrator, 804-445-5528, rpeck@essex-virginia.org
Steve Geissler, VPPSA Exec. Director, 757-880-3535 sbgeissler@vppsa.org
Project Title: 2016 Winter Storm, (2/2016-4/2016)

- Removed & Disposed: vegetation, C&D, Stumps (18)

Contract Value:		CY Recovered & Reduced:
Tornado	\$138,739	16,359 CY

8. **Client:** Blanco County, TX
Address: 101 East Pecan, Johnson City, TX 78636
Contact: Brett Bray, County Judge, , 830-868-7266, cojudge@co.blanco.tx.us
Project Title: 2015 Severe Storms (6/2015-7/2015)

- Removed & Disposed: Vegetation, C&D

Contract Value:		CY Recovered & Reduced:
Storm	\$48,033	2,495 CY



9. **Client:** City of Friendswood, TX
Address: 1600 Whitaker Dr, Friendswood, TX 77546
Contact: Terry Byrd, Emergency Management Coordinator, 281-996-3335, tbyrd@ci.friendswood.tx.us
Project Title: **2015 Tornado 11/2015**
- Removed & Disposed: vegetation, C&D
 - Monitored by Tetra Tech
- 2008 Hurricane Ike (9/2008-1/2009)**
- Removed & Disposed: vegetation, C&D
 - Provided: Generators
- | <u>Contract Value:</u> | <u>CY Recovered & Reduced:</u> |
|------------------------|------------------------------------|
| Tornado | \$140,516 |
| Ike | \$4,054,033 |
| | 8,782 CY |
| | 482,978 CY |

10. **Client:** City of Newport News, VA
Address: 513 Oyster Point Rd, Newport News, VA 23602
Contact: Tim Shockley, Solid Waste Administrator (Public Works), 757-269-2852, tshockley@nngov.com
 Ralph Caldwell, (now Eddie Crockett) Assistant Public Works Director, 757-269-2881, ecrockett@nngov.com
Project Title: **2013 Non Disaster Project (12/2012-8/2013)**
- Removed trees from different locations in the City at various times
- 2011 Hurricane Irene (9/2011-10/2011)**
- Removed & Disposed: vegetation, C&D, mulch, leaners/hangers (ROW & Parks), Stumps
 - Reduced by grinding
- 2003 Hurricane Isabel (9/2003-1/2004)**
- Removed & Disposed: vegetation, C&D, stumps, leaners/hangers from Public Areas (parks & campgrounds)
 - Reduced by grinding
- | <u>Contract Value:</u> | <u>CY Recovered & Reduced:</u> |
|------------------------|------------------------------------|
| 2013 | \$86,101 |
| Irene | \$1,065,377 |
| Isabel | \$4,988,323 |
| | Lump Sum |
| | 97,421 CY |
| | 514,703 CY |

➤ FEMA Public Assistance Program Knowledge & Experience

Over the past four decades, CrowderGulf has seen extensive changes in FEMA required documentation. Employees are continuously updated on changes to ensure our clients are provided with accurate and complete documentation to assist in the reimbursement process. In an effort to provide the best service to clients, all CrowderGulf Management and field staff are well-versed in the FEMA's Debris Management Guide (FEMA 325), and Public Assistance Debris Monitoring Guide (FEMA 327) and as of January 2016, the Public Assistance Program and Policy Guide. This new document incorporates FEMA 322, 325 and 327 and much of the Debris Guidance Documents that have been issued through the years. CrowderGulf's staff is in constant review of these documents and attends courses and training throughout the year to stay current. Collectively our team holds hundreds of FEMA course certifications. CrowderGulf has over 50 Debris specialists ready to assist our clients in meeting program requirements, taking advantage of FEMA's Pilot Program incentives or updating mitigation and debris management plans. Staff members assigned to work with our Texas clients are listed below:

- Gary Jones has over 28 years working for the Federal Emergency Management Agency (FEMA). Gary served as Deputy Regional Director of FEMA Region VI for 17 years. During those 17 years as Deputy, he also served as Acting Regional Director for 4 years. Gary was responsible for administration of emergency management programs in the FEMA Region 6 states of Texas, Arkansas, Louisiana, New Mexico and Oklahoma. He provided direct oversight and implementation of response and recovery operations for presidentially declared disasters in the five-state region. Additionally, Gary served as a Branch Chief managing several Technological Hazards Branch programs to include Radiological Emergency Management Preparedness, Radiological Defense, Hazardous Materials, Earthquake Preparedness, Hurricane Preparedness, Dam Safety and Chemical Stockpile Emergency Preparedness programs. Gary was designated Federal Coordinating Officer for Hurricanes Katrina, Rita and Georges and provided executive leadership to over 300 federally declared disasters.
- Our Assistant Director of Operations, Buddy Young, served as Regional Director of FEMA Region VI from 1993 – 2001 and served as Administrator for 133 federally declared disasters and emergencies. He is nationally known and recognized in the Emergency Management business and is extremely knowledgeable about FEMA policies and procedures.
- Our Quality Control Specialist, Leigh Anne Ryals has 17 years in Emergency Management with 12 Federally Declared Disasters. Her experience in working with FEMA Region IV and her specific knowledge of the FEMA public assistance program has been of valuable use to our clients. Her experience includes FEMA policy and application, project worksheet formulation, Pilot Program implementation and documentation requirements. Mrs. Ryals has had firsthand experience in the FEMA/Office of Inspector General audit process. And, she along with other CrowderGulf team members, provide training and education classes to our clients on policy and regulation changes.
- Barrett Holmes (Quality Control) recently joined CrowderGulf after 31 years experience in public service, leadership and planning. He served as the primary Department of Defense representative with FEMA Region IV. He has vast knowledge of and extensive experience working with civilian authorities at local, state, and federal levels concerning crisis management and disaster response. He was instrumental in planning, coordinating, integrating, and executing support for numerous disasters which include Hurricanes Earl, Isaac, and Sandy, as well as the Gulf Coast clean-up following the Deep Water Horizon oil spill.

The majority of CrowderGulf's work (95%) has been with municipalities that received reimbursement from FEMA under the Public Assistance (PA) Reimbursement Program. Throughout CrowderGulf's experience working with FEMA, no client has been denied reimbursement. This is important because our Client's success reflects CrowderGulf's success.

Because CrowderGulf has been one of the leading and most respected debris contractors for longer than any other company, many FEMA representatives are familiar with our company's work ethic, ability to work as a team and our constant endeavor to complete every project to the satisfaction of the Client and FEMA. The Company's goal is to establish communication with the FEMA representative/s (through the Client) and maintain a positive working relationship with all FEMA representatives throughout the recovery effort.

CrowderGulf will share its knowledge and experience concerning reimbursement matters. The goal is to obtain maximum reimbursement by utilizing extremely accurate record keeping and exacting quality control measures.

Specifically, CrowderGulf will assist the City with the following:

- Developing Project Worksheets
- Estimating debris volumes for initial damage assessment
- Identifying eligible and ineligible reimbursements
- Documenting every element of the recovery process
- Reviewing all records to assure that they meet federal and state reimbursement guidelines
- Providing various levels of training for City employees
- Documenting all facets of work to support the claim process
- Maintain all documents for 7-10 years

Reimbursement

CrowderGulf is committed to completing any emergency management and recovery project for the City in the minimum amount of time and at the best price possible. We work in full regulatory compliance with all agencies involved in disaster recovery including but not limited to:

- Federal Emergency Management Agency (FEMA)
- Federal Highway Administration (FHWA)
- Environmental Protection Agency (EPA)
- Department of Environmental Protection
- United States Coast Guard (USCG)
- United States Corps of Engineers (USACE)
- Department of Environment and Natural Resources
- Department of Transportation

➤ Maximizing Reimbursements under the Sandy Recovery Improvement Act (SRIA) Program

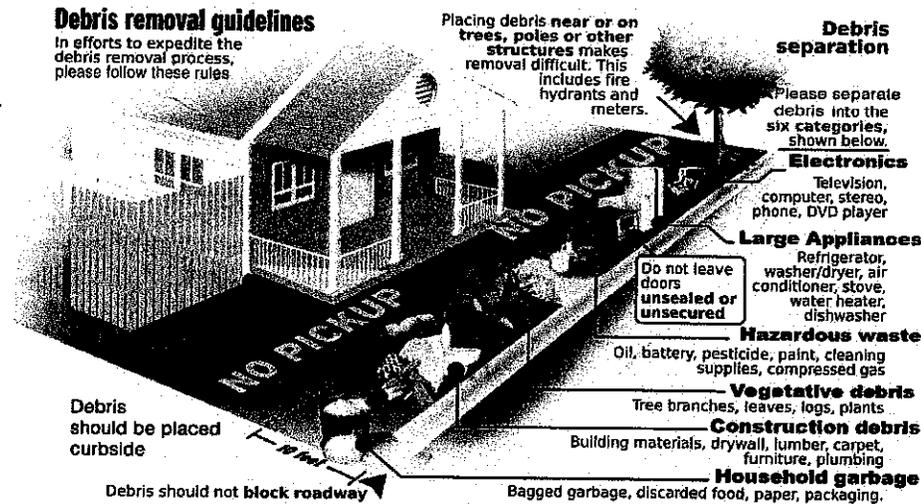
FEMA's SRIA program is intended to increase the effectiveness of debris removal by providing incentives to subgrantees (counties/municipalities) who choose to take advantage of all or only parts of the program. CrowderGulf's Management Team are very experienced in working within the guidelines of FEMA's Public Assistance program and the new Pilot program initiatives. CrowderGulf is available to assist clients in taking advantage of the alternate procedures of the Pilot program in order to expedite debris removal and receive additional reimbursement. CrowderGulf can assist our clients in the following way:

SRIA Program Incentives for Subgrantees	CrowderGulf's Capabilities and Commitment to Clients (subgrantees)										
<p>Accelerated Debris Removal - Increased Federal Cost Share (Sliding Scale)</p> <p>The Pilot program authorizes an increased federal cost share for the collection, hauling processing, and disposal of debris when subgrantees perform removal operations within a specified time frame.</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th colspan="2" style="text-align: center;">Alternative Procedure Federal Cost Share</th> </tr> <tr> <th style="text-align: center;">Debris Removal Work (Days from Start of Incident Period)</th> <th style="text-align: center;">Federal Cost Share</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">0-30</td> <td style="text-align: center;">85%</td> </tr> <tr> <td style="text-align: center;">31-90</td> <td style="text-align: center;">80%</td> </tr> <tr> <td style="text-align: center;">91-180</td> <td style="text-align: center;">75%</td> </tr> </tbody> </table> <p style="font-weight: bold; margin-top: 10px;">Federal dollars will NOT be provided for debris removal after 180 days (unless an extension is granted by FEMA)</p>	Alternative Procedure Federal Cost Share		Debris Removal Work (Days from Start of Incident Period)	Federal Cost Share	0-30	85%	31-90	80%	91-180	75%	<ul style="list-style-type: none"> • Assisting with debris segregation information Providing segregation information to citizens helps to educate them on the proper way to separate and place debris at curbside. Proper segregation will speed removal and help prevent incidents due to downed power lines and hydrant and mailbox destruction. (See debris removal graphic) • Provide public notifications and schedules for debris removal Alerting citizens of removal schedules provides them planning information they need for placement of debris at curbside. It can also be a good reminder for citizens to bring debris to curbside for prompt removal. • Adding additional crews and equipment Working with our clients to establish removal priorities and development of an accelerated debris schedule allows CrowderGulf to meet the removal expectations of our client and aids in establishing clear objectives while providing a safe working environment for workers and the traveling public.
Alternative Procedure Federal Cost Share											
Debris Removal Work (Days from Start of Incident Period)	Federal Cost Share										
0-30	85%										
31-90	80%										
91-180	75%										



Debris removal guidelines

In efforts to expedite the debris removal process, please follow these rules



SRIA Program Incentives for Subgrantees

Recycling

Subgrantees/municipality may retain revenues received through recycling eligible disaster debris. The subgrantee shall provide the grantee/state written notification of the revenue received as part of its final accounting of actual costs. The accounting shall include the following:

- completion date of debris removal
- description of the quantity and types of debris recycled
- cost for processing debris for recycling

The grantee/state will forward this information to FEMA in the accounting of the final project costs. Costs for managing, processing and additional

CrowderGulf's Capabilities and Commitment to Clients (subgrantees)

- CrowderGulf's President, John Ramsay utilizes his degrees in Agriculture and his many years of experience in agronomy, tree farming and debris management to assist our clients in identifying recycle opportunities, providing consumers for recyclables and developing innovative solutions to recycling challenges. In addition, our Company has developed a debris specific accounting system to track individual and specialized project costs. This system allows for reliable documentation to our clients for reimbursement. Upon contract award, our team will work with the County to establish recycling goals and objectives.

Examples of Innovative recycling practices performed by CrowderGulf in past disaster events:

- During Hurricane Isabel, when damaged areas were saturated with residual woodchips, CrowderGulf found consumers overseas as part of



sorting as part of the debris recycling for this program cannot be claimed by the subgrantees (counties/municipalities). The revenue from the debris recycling can only be used for the approved project purposes as outlined in *FEMA Public Assistance Alternative Procedures Pilot Program Guide for Debris Removal (version 2)* dated June 27, 2014.

the Kyoto International Treaty, that paid for the chips. These chips were used in place of coal for electricity generation. The chips were loaded on barges and shipped overseas to Turkey and Italy.

- For another Client, CrowderGulf found farmers that would take the residual (tested and approved) ash for use in their planting fields. The concentration of phosphorus in pot ash and the nutrients found within, were of greater benefit and more economical to area farmers than the high cost of fertilizer for their crops. By donating the ash to the area farmers, it reduced the need for final disposal / tipping fees and provided a needed benefit to area farmers which saw a better return on their crops for several years.
- After Hurricane Ivan, CrowderGulf transported downed trees to saw mills transforming them into lumber for re-sale. Much of the lumber was re-introduced into the community for re-building following the devastating Category 3 hurricane.
- After every major storm since 2003, CrowderGulf identified manufacturing plants that would use clean chips for bio-fuel. Chips were used in various plants in Florida, Louisiana, Texas and Virginia.

SRIA Program Incentives for Subgrantees

Straight Time and Force Account Labor:

When a subgrantee has elected to participate in the Straight-Time Force Account Labor Procedure to perform all or part of the debris removal operations, FEMA will reimburse the base wages with associated fringe benefits as well as any overtime labor costs and the hiring of additional staff.

CrowderGulf's Capabilities and Commitment to Clients(subgrantees)

CrowderGulf will work directly with clients to augment the client's staff. This may be accomplished by dividing the client's damaged area into segregated or zone areas. Specific zones can be assigned to CrowderGulf crews for debris removal. Other zones will be designated for the client to use force account labor to remove debris. This partnership can expedite debris removal and allow for client crews to remain active and working when normal work could be delayed or be non-existent, due to disaster conditions.

CrowderGulf has always maintained that our relationships with clients are invaluable. No job is too small and we have never failed to fulfill any contractual obligations.

Debris Management Plan Procedure:

If a subgrantee has a FEMA - accepted Debris Management Plan and one or more pre-qualified debris removal contractors before the start date of a declared incident, the subgrantee may elect to receive the one-time 2% federal cost share increase incentive. This program is limited to the first 90 days of debris removal, beginning the first day of the incident period.

CrowderGulf is intimately familiar with the new FEMA Debris Management guidelines and will work with our clients to collaborate on the development of their Plan and provide assistance in review and updates each year.

In addition, CrowderGulf will work diligently with our clients to maximize our resources in order to remove debris as quickly and safely as possible in order to support our clients in taking full advantage of this cost saving measure.

➤ Training

Pre-Planning - Readiness Planning and Training - Client

On at least an annual basis, CrowderGulf specialists will provide training and pre-planning sessions to our Clients at no charge. In addition, our Debris Reduction specialists will be available to review and advise on potential Debris Management Sites. Preparedness training will be tailored to the Town's needs and requests.

Usually, training will consist of all or some of the following topics:

- ❖ General Understanding of Disaster Declaration Process
- ❖ Understand the Importance of Thorough Documentation in all Processes
- ❖ Contract Scope of Work and Scope Of Work Timeframe
- ❖ FEMA Debris Removal Eligibility & FEMA Required Documentation
- ❖ Responsibilities of the County & the contractor for debris management
- ❖ Pre-event actions
- ❖ Management team roles & responsibilities
- ❖ Initial response & recovery operations
- ❖ Debris removal & monitoring functions
- ❖ Truck certification process
- ❖ Documentation
- ❖ Close out & reimbursement

"The Town has been fortunate not to have had to activate CrowderGulf for a major debris event. However, CrowderGulf has been very responsive and helpful in assisting the planning and training efforts of Town staff. As a result, the Town is confident that the CrowderGulf will provide appropriate response and recovery resources to help restore the community from the effects of a major disaster."

*Jennifer Lyle, P.E., Assistant
Town Engineer
Hilton Head Island, SC*

Training and pre-planning sessions are designed by the needs of each individual Client. For example, if our Client is preparing their own session and would like CrowderGulf to prepare material for discussion for a particular time slot, material such as handouts and PowerPoint presentations are created to present to the attendees based on the discussion topic provided by the Client. This type of involvement is usually requested by Clients who have knowledgeable staff who are experienced in the debris removal process and only need a quick overview of a particular topic.

CrowderGulf also provides a more in depth session for the Clients who need training and plan development specific to their geographical location. CrowderGulf is experienced in assessing the needs of each Client and providing the knowledge and training needed for a successful event. In these situations, CrowderGulf provides in depth training and plan development through PowerPoint presentations, handouts and table top exercises. During the in depth training and planning sessions, CrowderGulf can offer assistance in helping the decision makers make informed decisions regarding such things as DMS needs and locations, educating disaster debris team members on their roles and responsibilities, whether it is in the best interest of the Town to acquire a monitoring firm, and identifying any other concerns that may not have been previously identified.



Pre-Planning - Readiness Planning and Training - CrowderGulf Employees

Training Information and Scheduling

CrowderGulf's safety belief is "all accidents are preventable". CrowderGulf understands the importance of conducting training not just for safety, but to equip and teach our employees to be the best they can be at their individual positions. Our in-house training program allows us to provide customized trainings based on the specific position and the work environment which our operations are conducted.



Training Schedule

CrowderGulf conducts trainings in the three phases of our business; Pre-event training, activation training, and our response, recovery and close-out trainings. The Pre-event phase is when most formal, classroom type training is conducted. During this training, FEMA regulations are reviewed or when specific guidance changes (like the implementation of the Pilot Program, may have occurred and the need for additional training may be required. Activation trainings allow us to provide site and job task specific training as well as an orientation to the project. At this time, certain contract specific trainings are conducted. The final phase of training is during the course of the project. Certain trends may be noticed or there may be a need to re-emphasize certain procedures. CrowderGulf possesses the ability to provide a formal learning environment while on the job by utilizing our state of the art mobile command center.

Training requirements

Below are the minimum training requirements for CrowderGulf personnel:

Senior Project Managers and Project Managers (and similar upper management):

Shall possess a current 30 hour OSHA construction card, Current 40 HAZWOPER, and a 15 hour OSHA disaster site worker card, CPR/First Aid certified, and FEMA ICS 100, 200, 700 and 800

Foreman:

Shall possess a 10 hour OSHA construction; HAZWOPER training, and all site specific training required.

Subcontractors:

Training of subcontractors is vital to the success of a project. Training will be provided by CrowderGulf. For all prime subcontractors, one member must be trained in line with our Project Managers. Two members must be trained in line with our Foreman and all personnel will receive site specific training as deemed necessary.



➤ **Financial Information**

Financial strength is one of the most important aspects for the City of Central to consider when selecting a debris contractor. Following a major disaster, the City's financial burdens could be substantial. It is important to have a financially strong disaster-experienced contractor, such as CrowderGulf, that will work to get the job completed, regardless of any delays in invoice payments.

CrowderGulf's financial stability is solid and reliable and over the years we have established an excellent line of credit with our financial institution. We have always paid our subcontractors and personnel weekly and we have met all financial obligations without interruption. Over the years, CrowderGulf has paid out millions of dollars before receiving any payments. CrowderGulf's long time commitment to pay subcontractors weekly has allowed us to attract the most experienced and well-equipped subcontractors in the nation.

John Ramsay, President and Director of Operations, has had extensive experience working disasters and is personally aware that many municipalities are not financially prepared to handle the cost of a major recovery effort. He understands that it takes time to work through the bureaucracy and obtain funding. Consequently, CrowderGulf's position has always been one of patience with our clients as they endeavor to meet our invoices. Some clients have been more financially capable than others, but we have never had a situation in which we were unable to amicably resolve any payment issues.

AGGREGATE BONDING CAPACITY \$ 350,000,000
SINGLE BONDING CAPACITY \$ 150,000,000
OTHER AVAILABLE FUNDING \$ 80,000,000

Bonding

Bowen, Miclette & Britt of Florida, LLC
Mr. Jim Congello
1715 N. Westshore Blvd., Suite 920
Tampa, FL 33607
813-282-1938

Insurance

Point Clear (Gray Insurance)
Mr. G. B. Taylor
368 Commercial Park Drive
Fairhope, AL 36532
251-990-9050

See "Bank and Bonding Reference Letters" attached.

Insurance

CrowderGulf maintains **all required insurances** such as General Liability, Personal Injury, Workers Compensation, Automobile/Equipment Liability, as well as Maritime Insurance. Gray Insurance Company of Metairie, Louisiana provides this insurance coverage. *See Insurance Certification Sample attached.*

Equal Opportunity Employer

CrowderGulf is an **Equal Opportunity Employer**. It is our policy to provide an employment and work process free of any unlawful discrimination. We will promote the value of a diverse work force, which fosters fair treatment of all individuals based on knowledge, skill, ability and performance.

Drug Free Work Place

CrowderGulf is a participant in the **National Drug Free Work Place Program**. Our policy prohibits drug distribution, possession or use while in the employment of CrowderGulf. This policy applies to all subcontractors and/or consultants that support or assist in any work conducted. Employee training, counseling and/or employee assistance programs bolster the drug free policy.

Audited Financials - See Confidential Audited Financial Statement. (2 years)



Commercial Middle Market
11 N Water Street
Mobile, Alabama 36602
251-690-1087

April 6, 2016

Re: Bank Reference for CrowderGulf LLC

Please consider this letter as verification that CrowderGulf LLC, is one of Regions Bank's valued customers. Regions is privileged to have serviced the operating accounts of the companies' since 1987, with all accounts handled in an exemplary manner.

The company currently maintains balances in the low-mid seven figures and a line of credit of like size.

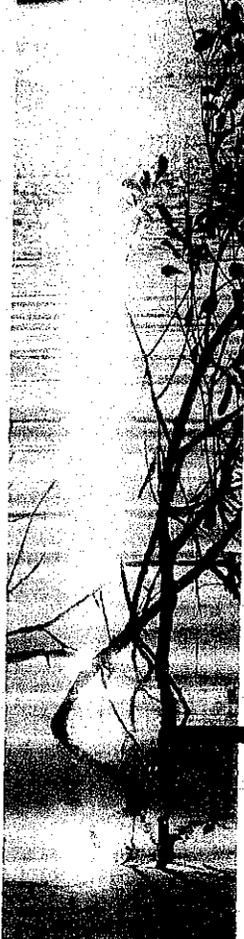
If you have any questions, please contact me at 251-690-1087.

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Esfeller".

Christopher Esfeller
Vice President
Regions Bank
Commercial and Industrial Banking
11 N Water Street
Mobile, Alabama 36602
251-690-1087 - Office
251-610-3453 - Cell
251-690-1003 - Fax
christopher.esfeller@regions.com

5. Key Personnel



5. AVAILABILITY of CONTRACT MANAGERS and KEY PERSONNEL

CrowderGulf has spent years developing and training a large pool of experienced project managers and supervisors. We have spent countless hours identifying and securing equipment and subcontractor assets and developing a nationwide database to ensure we have enough resources to handle any type or size disaster. Our confidence in being able to successfully handle any project and any number of contract activations was realized in 2004 and 2005 during a season of multiple landfalling Hurricanes. During the height of these two years, CrowderGulf had **67 simultaneous activated contracts**, worked **across five states**, and completed all contract activations successfully by removing, reducing and disposing of over **36 million cubic yards** of debris. We developed, managed and restored **61 temporary DMSs** during these activations. The total cost for these contracts was approximately **\$572,191,192**. Throughout the last four decades, CrowderGulf has experienced and successfully completed 100's of disaster debris removal and disposal contract activations that most often were simultaneous with other municipal contract activations in the same area. While our abilities and methods have been proven successful through the years, it remains impossible for us to predict the likelihood, location, type, size or the required manpower and work hours needed to respond to an unpredictable disaster event. Each storm event is different as well as the amount of assistance required by each contract activation. The City of Central has our pledge of assurance that no other contracts will interfere with CrowderGulf's ability to respond to the City. All CrowderGulf projects are staffed independently of one another and all management team members will remain on each activated contract from start to finish and will not be replaced or released unless approved by the City.

City of Central Project Team

All CrowderGulf officers, managers and supervisors, have been involved in previous successful disaster related debris operations and have been trained in quality control, safety, ethics and drug policies of CrowderGulf. Should we need their services we have additional management resources that include retired and semi-retired construction, City, County, FEMA, and Power Company professionals, who are experienced in managing and inspecting disaster related work.

Supervisory Personnel

Name	Position	Email	Phone	Years Exp.
Buddy Young	Regional Project Mgr/Ops Mgr.	byoung@crowdergulf.com	(940) 597-4252	25+
Margaret Wright	Program Documentation Mgr. (PDM)	mwright@crowdergulf.com	(251) 604-6346	21
Gary Jones	FEMA Technical Asst. Mgr	gjones@crowdergulf.com	(940) 206-4021	28
Leigh Anne Ryals	Quality Control Manager	lryals@crowdergulf.com	(251) 751-8660	21

Field Personnel

Name	Position	Email	Phone	Years Exp.
Nick Pratt	Project Manager	npratt@crowdergulf.com	(251) 402-5566	10
Brian Smallwood	Local Acct. Rep & Project Manager	bsmallwood@crowdergulf.com	(251) 581-5789	6
Eric Hall	Debris Reduction Manager	ehall@crowdergulf.com	(407) 716-9346	25
Clayton Young	Field Supervisor	cyoung@crowdergulf.com	(940) 206-6996	6
Jeff Zemlick	Safety Manager	jzemlick@crowdergulf.com	(251) 509-9422	10
Charlie Hunter	Debris Reduction Supervisor	chunter@crowdergulf.com	(940) 206-6996	12



➤ **Current Pre-Event Contracts and Future Commitments**

The following chart lists all of CrowderGulf's current contractual obligations within Louisiana, Mississippi, Alabama, Texas and Florida. Currently, CrowderGulf has not been activated in the State of Louisiana due to the severe flooding.

Client	ST	Client	ST	Client	ST
Baldwin County	AL	Leon County	FL	Jackson County	MS
Bay Minette, City of	AL	Lynn Haven, City of	FL	Alvin, City of	TX
Chatom, Town of	AL	Miami Springs, City of	FL	Angleton, City of	TX
Daphne, City of	AL	North Port, City of	FL	Aransas County	TX
Evergreen, City of	AL	Ocala, City of	FL	Austin, City of	TX
Jackson County	AL	Okeechobee County	FL	Bayou Vista, City of	TX
Loxley, Town of	AL	Orlando, City of	FL	Bell County	TX
Mobile, City of	AL	Palm Coast, City of	FL	Brazoria County	TX
Monroe County	AL	Panama City, City of	FL	Chambers County	TX
Orange Beach, City of	AL	Plant City, City of	FL	Clear Lake Shores, City of	TX
Perdido Beach, Town of	AL	Plantation, City of	FL	Clute, City of	TX
Semmes, City of	AL	Polk County	FL	Corpus Christi, City of	TX
Spanish Fort, City of	AL	Sandestin Owners Assoc.	FL	Deer Park, City of	TX
Anna Maria, City of	FL	Sanford, City of	FL	Dickinson, City of	TX
Aventura, City of	FL	Sarasota County	FL	El Campo, City of	TX
Brevard County	FL	School Board of Polk County	FL	Friendswood, City of	TX
Clay County	FL	Seminole Tribe of FL	FL	Galveston County	TX
Cocoa Beach, City of	FL	St Petersburg, City of	FL	Galveston, City of _Central	TX
DeFuniak Springs, City of	FL	Stuart, City of	FL	Gulf Coast Water Authority	TX
Deltona, City of	FL	Sumter County	FL	Huntsville, City of	TX
DeSoto County	FL	Sunrise, City of	FL	Jasper County	TX
Destin, City of	FL	Tarpon Springs, City of	FL	Jones Creek, Village of	TX
Dixie County	FL	Wakulla County	FL	League City, City of	TX
Flagler Beach, City of	FL	Walton County	FL	Liberty County	TX
Flagler County	FL	Washington County	FL	Manvel, City of	TX
Fort Walton Beach, City of	FL	Wilton Manors, City of	FL	Montgomery County	TX
Franklin County	FL	Alexandria, City of	LA	Nassau Bay, City of	TX
Glades County	FL	Audubon Nature Institute	LA	Newton County	TX
Grand Haven Com. Dev. Dt.	FL	Calcasieu Parish	LA	Nueces County	TX
Hardee County	FL	Jefferson Parish	LA	Port Arthur, City of	TX
Jackson County	FL	Lake Charles, City of	LA	Rowlett, City of	TX
Kissimmee, City of	FL	Plaquemines Parish	LA	San Patricio County	TX
Lake County	FL	St John the Baptist Parish	LA	Santa Fe, City of	TX
Lakeland, City of	FL	Sulphur, City of	LA	Seabrook, City of	TX
Lauderdale-By-The-Sea	FL	West Jefferson Medical Ctr	LA	Tarrant County	TX
Lazy Lake, Village of	FL	Biloxi, City of	MS	Trinity Bay Conserv. District	TX
Lee County School District	FL	Harrison County	MS	Waller County	TX



CrowderGulf is a fulltime Debris Management Company that is involved with various projects other than those caused by disaster generating events. Currently, all of our storm related debris removal events are complete and our current projects are mitigation projects in the states of TX, VA, and AL. These projects are with our pre-event contract clients.

The chart below contains current CrowderGulf projects underway as of August 2016.

OWNER/LOCATION & TIMELINE	DESCRIPTION OF WORK	PROJECT VALUE	APPROX. CY
City of Weston, FL Currently Ongoing	Various Tree Projects Removed trees from different locations in the City at various times	1,264,006	In Progress
Newport News, VA Currently Ongoing	12/2012 Various Tree Projects Removed trees from different locations in the City at various times	\$50,591	In Progress
AL Dept of Transportation 1/2010-12/2011, 1/2012-12/2013, 1/2014-Current	Baldwin Co., AL Dredging Maintenance Project Dredging of Little Lagoon in Gulf Shores, AL on an as needed basis	\$539,550	Dredging In Progress



➤ **Pre-Qualified Local Subcontractors & Available Resources**

CrowderGulf has either used the following subcontractors on previous disaster recovery projects or they have already been pre-qualified through our Subcontractor Database System. Local aid is imperative to successful removal process because they hold personal knowledge of the area that can be beneficial to the overall operations. By having the following companies pre-qualified, our Subcontractor Management staff keeps up-to-date Subcontracts, insurance documents and equipment lists which allow for an immediate start after a disaster. The equipment owned by these sub-contractors is separate and in addition to CrowderGulf's inventory of owned and leased equipment.

Contractor	City	Parish	Woman Owned Business	Small Disadvantaged Business	Minority Owned Business	Push Crew	Dump Trucks	Pickup With Dump Trailer	Knuckleboom	Wheel Loaders	Hydraulic Excavators	Water Truck	Air Curtain Burner	Backhoe With Loader	Dozers	Chipper	Tub Grinders	Self Loaders	Skid Steers	Mulch Trailer 80-110CY	Bucket Truck	Barge	Work Boats
Dennis Stewart Equipment Rental Inc	Baton Rouge	East Baton Rouge				X	10+				5+												
Compliance Enviro Systems, LLC	Baton Rouge	East Baton Rouge										2											
Quaternary Resource Investigations	Baton Rouge	East Baton Rouge	X	X		X																	
Woodrow Wilson Construction	Baton Rouge	East Baton Rouge					6	3	2	5	3			3	3		2	2	4		1	10	6
Covenant General Contractors, Inc.	Baton Rouge	East Baton Rouge		X																			
Northgate Land Development	Baton Rouge	East Baton Rouge	X	X	X	X																	
		Totals				3	151	31	52	6	36	3	0	7	3	0	2	2	27	4	2	13	21

Subcontracting Policy

CrowderGulf's subcontractor policies and procedures are thoroughly defined in the following tab section (Debris Operations Plan - Subcontracting Policy), of this proposal.



List of Qualified Small Business/DBE/ Louisiana Subcontractors

A list of pre-qualified CrowderGulf subcontractors is provided below. In addition to those listed here, CrowderGulf will maximize efforts to recruit additional qualified subcontractors in the area. (Pending City approval)

LA Subcontractors	City	Small Business	Woman Owned	Veteran Owned	Ser. Dis. Veteran	HubZone	Small Disadvantage	African Am. Owned	Hispanic Owned	Native Am. Owned
Dennis Stewart Equipment Rental Inc.	Baton rouge									
Ben Gordon Enterprises, LLC	Slidell	X	X							
Celestial Construction, Inc.	Broussard	X		X	X					
Command Construction	Metairie									
Couvillions Converters & Recycling	Ball	X								
Craft Solutions, Inc.	Denham Springs			X						
Crescent City Demolition, LLC	Metairie	X								
E.J. Milligan Construction Co., LLC.	Slidell	X	X			X				
Guardian Transportation	Breaux Bridge	X		X					X	
H I T Contractors LLC	Sulphur	X								
H2K Enterprises, LLC.	New Orleans		X							
Harper Tractor & Dirt Works, LLC	Hammond	X	X							
Hydro Terra Technologies, LLC	Kaplan	X								
Iigen Construction	Denham Springs			X						
ID's Rebar & Construction, Inc.	Alexandria									
Lookin' Good Treeman Services, LLC	Kenner	X					X			
New Orleans Demolition Services	New Orleans	X				X		X		
QRI, LLC	Baton Rouge		X				X			
Rig Masters, Inc.	Monterey	X				X				
Rip Owens Trucking	Ticktaw	X	X							
Rodgers & Rodgers Enterprise LLC	New Orleans	X					X	X		
ROTAG Industrial Services	New Orleans	X		X		X	X	X		
S / D Logging	Leesville	X	X							
Southland Construction Services	Denham Springs	X				X				
Specialty Services & Equipment, LLC	Lake Charles	X								
V. Crosby Construction Co. LLC	New Orleans	X					X	X		
KEY: DBE Certified Contractors		20	8	5	1	5	5	4	1	1



➤ **Subcontractor List - only as needed**

CrowderGulf has contacted these companies to see if they have interest in helping CrowderGulf and the City in any recovery effort. In addition to the companies listed below, CrowderGulf has reached out to over 90 local/MBE subcontractors. We have attached our documentation from the contractors that we interested in working during an activation.

Contacted these S/DBE Companies off the DOTD Directory

2R Construction, LLC
305 E. UNION ST.
MINDEN, LA 71055

DISASTER RECOVERY TEAM
736 MOCKINGBIRD LANE
ST. ROSE, LA 70087

United Truck Hauling Services
11839 Florida Blvd
Baton Rouge, LA 70815

A.L. RICHARD, LLC
11441 ALMONASTER STREET
NEW ORLEANS, LA 70129

DISPOSAL SERVICES, INC.
11037 S HARDY ST
NEW ORLEANS, LA 70127

UNLIMITED LAWN CARE
3801 GRANT AVENUE
NEW ORLEANS, LA 70128

Absolute Contractors
627 SCHOOL STREET
HOUMA, LA 70360

DUPLESSIS & SONS, INC.
PO BOX 184
BELLE CHASSE, LA 70037-0184

TRULY BLESSED ENT.
2048 ARMSTRONG DRIVE
MARRERO, LA 70073

ACE SERVICES & TRANS.
5605 HIGHWAY 171
ANACOCO, LA 71403

ELITE QUALITY SERVICES
1631 ELYSIAN FIELDS AVE
NEW ORLEANS, LA 70117

W.B. COMPANY, INC.
5955 GRAND CAILLOU ROAD
HOUMA, LA 70363-7240

AFFORDABLE TRUCKING LLC
6060 CARTIER AVENUE
NEW ORLEANS, LA 70122

GENTILLY DEBRIS REMOVAL
3828 BRIANT DRIVE
MARRERO, LA 70072-6046

Transport Services of LA
7524 HWY 31
OPELOUSAS, LA 70570

Amy's Contractor Services LLC
PO BOX 1285
DENHAM SPRINGS, LA 70727

Greco Construction
106 Rho Street
Belle Chasse, LA 70003

T.N.T. Construction Group LLC
103 BARRETT DR.
LULING, LA 70070

B&P Enterprises of Avoyelles Parish
250 Bluebird Lane
Marksville, LA 71351

H & W Demolition, Inc
2055 MCCALL STREET
BOSSIER CITY, LA 71111

T. DOUGLAS TRUCKING, LLC
611 KINGSTOWNE PLACE
SHREVEPORT, LA 71108

BARRIER CONSTRUCTION, INC
PO BOX 8189
BOSSIER CITY, LA 71113

LATHAN CONSTRUCTION
556 NORTHPARK DRIVE
BOSSIER CITY, LA 71111

STEWART, LLC/L.L.
5 CLAIRMONT LANE
HOUMA, LA 70360

BBS Construction
7276 E. Caprice ave
Baton Rouge, LA 70811

LAVINE DIRT WORKS
4552 LUKE POWERS RD
LAKE CHARLES, LA 70815

Service International of SWLA
3530 Hecker Road
Iowa, LA 70647

BLACKSTAR RECOVERY GROUP
2416 BLACKWELL STREET
LAKE CHARLES, LA 70601

MST ENTERPRISE, L.L.C.
P.O. BOX 641871
KENNER, LA 70064

LAKE CITY TRUCKING
PO BOX 16545
LAKE CHARLES, LA 70616

C.J. SAM TRUCKING, LLC
115 AVANTI DRIVE
CARENCRO, LA 70520

Parms Construction Lic
6169 SUMRALL DR
BATON ROUGE, LA 70811

SPECIAL K TRUCKING
8433 MYRTLE LAKE DRIVE
BATON ROUGE, LA 70810

➤ **Hudson Certified Companies**

CrowderGulf has found the below listed Hudson Certified Companies. Our Subcontractor Management Staff is in the process of reaching out to these companies to potentially utilize their services on any activation with the City. The CrowderGulf Subcontractor Management Team is currently gathering commitment letters and verifying that each company has valid current insurance that meets our criteria. Examples of the local companies to Central that have responded are provided in the next section.

Business Cert. #	Date of Cert.	Business Name	Products / Services
7114	04/09/2015	R & R Boat Rentals, LLC	Airboat, crew boat, flat boat rentals for pipeline, transportation and disaster relief
9472	04/08/2015	Greco Construction, Inc.	Demolition contractor
9728	06/24/2015	ERSO, INC.	Environmental consulting services, Waste management services
11180	01/19/2016	Bonton Associates, LLC	Civil Engineering Consulting Services to include Transportation, Stormwater Management, Site Development, Wastewater, Environmental, and Planning
11435	04/15/2015	Stephen Schatteles	Lawn and Landscape services, Parking lot Maintenance, Recycling Services
11505	01/13/2016	General Engineering and Environmental Companies	Engineering and Environmental Services
12868	04/24/2015	Superior Group Inc	Transportation and construction services
12976	06/19/2015	Hawkmoon Construction Services, LLC	Underground Utilities, water, drainage, sewer, lift stations, land clearing
13082	11/30/2015	Taymar Professional Services	Hauling ash, rock, sand, dirt and site preparation
13135	08/18/2015	Coops Scoops & Grab LLC	Waste Management service
13429	11/17/2015	Veteran's Choice	Lawn Care, Landscaping, Bush Hogging, Pressure Washing, Property Cleaning, Storm debris removal, Drainage and Irrigation, Firewood splitting, Tree Trimming
13471	12/07/2015	Ensured Transpo Care LLC	Transportation, Lawn Care, Landscaping
13670	02/02/2016	State to State Trucking LLC	Trucking hauling Cargo
13821	03/09/2016	Turn Key Services of Louisiana, LLC	Transport/haul aggregates (sand,gravel,asphalt,millen) debris and non hazardous waste

Hudson Certified Company Notification Letters and Associated Documentation

CrowderGulf has sent out letters similar to the one shown below. *(This letter is notification to **General Engineering and Environmental Companies, Inc.**, an East Central based small business that is Certified-Active as a Small Entrepreneurship with Louisiana Economic Development's Hudson Initiative.)* CrowderGulf is dedicated to utilizing local companies who are affected by any disaster. In the past, local companies have shown a stronger sense of caring and vested interest in participating in a recovery effort. All other letters will be provided by request. *Example attached*



DIVISION OF SMALL BUSINESS SERVICES

This certification acknowledges that

General Engineering and Environmental Companies

is Certified-Active as a Small Entrepreneurship with
Louisiana Economic Development's Hudson Initiative.

This certification is valid from 1/13/2016 to 1/13/2017 .

Certification No. 11505



John W. Matthews, Jr.,
Executive Director, Entrepreneurial Services



Division of Small and Emerging Business Development

SEBD CERTIFICATION

General Engineering and Environmental Companies

is hereby certified as a Small and Emerging Business Enterprise.

This certification is valid beginning 2/19/2016 and supersedes any registration or listing previously issued. At any time there is a change in ownership or control of the firm, notification must be made immediately to the Division of Small and Emerging Business Development.

Issued at Baton Rouge, Louisiana 2/19/2016

This certification expires on: 2/19/2026

Certification No. 11505



John W. Matthews, Jr.
Executive Director, Entrepreneurial Services